# **Shaftesbury PLC Interim Report 2003**

# **Financial Highlights**

	3			Year ended 30.9.2002
Net property revenue	£'000	17,984	16,739	34,239
Profit before disposals	£'000	6,371	5,549	10,896
Profit after taxation	£'000	4,338	3,868	9,714
Basic earnings per share before disposals	pence	4.84	4.22	8.28
Basic earnings per share after taxation	pence	3.29	2.94	7.38
Interim dividend per share	pence	1.375	1.25	1.25
Final dividend per share	pence	-	-	2.31
Gross property assets	£'000	713,058*	682,552*	698,195
Shareholders' funds	£'000	378,113*	375,811*	375,563
Basic net asset value per share	pence	287*	285*	285

\*Based on external valuation of investment properties at the previous year end and subsequent additions and expenditure at cost.

# 2003 Financial Calendar

## Results

Interim results announced	20th May 2003
Interim report posted to shareholders and debenture stockholders	30th May 2003
2003 Annual results announced	December 2003

# **Dividends and interest**

Declared interim dividend:	
Ex-dividend	4th June 2003
Record date	6th June 2003
Payment date	27th June 2003
Debenture stock interest payment date	30th September 2003

# Chairman's Statement

I am pleased to report a profit on ordinary activities before disposals and taxation for the six months ended 31st March 2003 of £6.37 million, a 15% increase on the profit of £5.55 million reported for the same period last year.

After provision for taxation of £2.05 million (2002 - £1.69 million), our profit after tax amounted to £4.34 million (2002 - £3.87million). Your directors have declared an interim dividend of 1.375 pence per share compared with 1.25 pence last year. This increase in the interim dividend of 10% reflects both the growing revenue we are now generating following a period of substantial capital investment and our confidence in the Company's future prospects. The dividend will be paid on 27th June 2003 to shareholders on the register at 6th June 2003.

The period has been one of exceptionally uncertain conditions, which in the West End were compounded by strikes in public services, the closure of the Central Line and concerns of terrorist activity. These problems reduced the number of domestic and overseas visitors to the West End particularly during the traditionally subdued trading months of January, February and March. However there are now signs of a return to more normal conditions in the West End and we believe visitor numbers will recover in the important summer months.

Our strategy is to invest only in parts of the West End of London which are important and enduring destinations for Londoners as well as domestic and overseas tourists. Within this closely defined geographic core we foster an increasingly wide variety of mixed and in some cases multiple uses, which we know are particularly suitable for the centre of the West End. This also gives us the added flexibility to reorganise our properties to take advantage of changing patterns of demand. Despite signs of a modest revival in demand for offices in our villages, we are continuing to change offices to retail, restaurant and residential accommodation, for which there is growing demand and restricted supply.

In consequence, we have a very active and continuing programme of reconfiguration and refurbishment within our portfolio. The estimated rental value of property currently under refurbishment is £3.1 million per annum of which shops and restaurants account for £2.1 million and offices £1.0 million. Projects which have been completed and are now available to let have a total rental value of £1.9 million per annum, which comprises shops and restaurants of £0.9 million and offices of £1.0 million.

# Carnaby

Carnaby now represents 41% by value of our property assets.

Our Kingly Court project, which is creating an entirely new street and courtyard with shopping and leisure uses on four levels, will be completed by the end of May. We have now secured lettings totalling £2.85 million, representing 75% of the total estimated rental value of the scheme. We have strong interest from a variety of independent fashion designers and retailers wishing to occupy the remaining shops within the three-storey courtyard, which have an estimated rental value of over £500,000. We are offering shorter term flexible tenancies to encourage an innovative and vibrant atmosphere within Kingly Court. In addition we have 10,500 sq.ft. of offices within the scheme remaining to let with an estimated rental value of approximately £450,000 per annum.

We have now commenced works to create seven larger shops on the east side of Carnaby Street, which have an estimated rental value of £1.25 million per annum. Two of the shops have already been let. The projects, which are expected to cost £3.1 million, are due for completion in shell form by December 2003.

# **Covent Garden**

Following purchases in Covent Garden of retail and leisure investments totalling £10.1 million during the period, this village now represents over 30% of our property assets.

We are encouraged by the level of interest in our 7,000 sq.ft. of retail accommodation in Shorts Gardens which is nearing completion. We are now putting in hand the reconstruction of three more shops nearby in Earlham Street which we expect to complete by the end of the year. In total, these

projects are expected to cost £1.65 million and have an estimated rental value of £625,000 per annum.

Having secured vacant possession of key areas within the Thomas Neals Centre, we are now able to implement improvements over the next 12 months which will enhance accessibility to the shops within the Centre and benefit rental values and income.

We are making the first of our planning applications for new shops (13,500 sq. ft.) and residential accommodation (11,500 sq.ft) on the part of the Wellington House site that fronts Mercer Street and is presently used as car parking.

#### Chinatown

27% of our property portfolio is in London's Chinatown.

Since the start of the year, restaurant businesses in Chinatown have suffered a reduction in trade. In addition to the extensively publicised problems of public transport and safety concerns, for the first three months of 2003 excavations to replace gas mains have again made pedestrian access into Chinatown particularly difficult. Our Far Eastern restaurants however are fully let and there is unsatisfied demand to extend existing businesses and to open new ventures.

We are securing vacant possession of our last remaining non-Asean restaurant, which occupies a prime location at the corner of Shaftesbury Avenue and Wardour Street. Following completion of works of improvement and repair we expect to re-let the building by the end of 2003.

After further detailed consultation with us, Westminster City Council published a draft Action Plan for Chinatown in April. The final document and timetable for improvement is expected to be published before the end of the year. The City Council has already implemented recommendations from our joint study in 2002 for improvements for the collection of refuse and highway cleaning.

We actively support those elements of the Action Plan that will both foster and improve the 24 hour environment and the unique atmosphere which has made London's Chinatown one of the most distinctive and successful districts of its kind in Europe.

## Finance

In December 2002 we completed the drawdown of a further £25 million long term bank loan. We now have committed unused facilities of £35 million. We expect to secure additional long term facilities later this year, in order to increase our capacity to make further property acquisitions.

## Prospects

In the period since my last report, conditions in London's West End have been extremely challenging but there are signs that the problems of recent months are now receding. Throughout this difficult period, demand and rental levels for retail and restaurant accommodation in our villages, which account for two-thirds of our income, have remained firm. As our schemes complete we have continued to secure important new lettings of all types of accommodation, demonstrating the resilience of demand in our chosen locations. We remain confident that we will continue to deliver growing rental income.

Peter L Levy Chairman 19th May 2003

# Unaudited Group Profit and Loss Account For the six months ended 31st March 2003

		Six months Note <b>31.3.2003</b> £'000		s ended 31.3.2002 £'000	Year ended 30.9.2002 £'000
<b>Gross rental income</b> Rents payable Other property charges	-		20,750 (16) (2,750)	18,997 (16) (2,242)	38,855 (32) (4,584)
Net Property Revenue Administrative expenses	-		17,984 (1,603)	16,739 (1,636)	34,239 (3,822)
<b>Operating Profit</b> Surplus on disposal of investment assets	-	2	16,381 17	15,103 9	30,417 2,106
<b>Profit Before Interest and Taxation</b> Net interest payable	-		16,398 (10,010)	15,112 (9,554)	32,523 (19,521)
<b>Profit on Ordinary Activities Before Taxa</b> Taxation	tion -	3	6,388 (2,050)	5,558 (1,690)	13,002 (3,288)
Profit on Ordinary Activities After Taxatie Dividends	on -	4	4,338 (1,808)	3,868 (1,642)	9,714 (4,679)
Retained Profit for the Period		11	2,530	2,226	5,035
Earnings Per Ordinary Share		5			
Before property disposals and taxation	- basic - diluted		4.84p 4.84p	4.22p 4.20p	8.28p 8.26p
After disposals before taxation	- basic - diluted		4.85p 4.85p	4.22p 4.21p	9.88p 9.86p
After disposals and taxation	- basic - diluted		3.29p 3.29p	2.94p 2.93p	7.38p 7.36p

All operations relate to continuing activities.

# Abridged Unaudited Group Balance Sheet As at 31st March 2003

	Note	31.3.2003 £'000	31.3.2002 £'000	30.9.2002 £'000
Fixed Assets Tangible assets Freehold investment properties	6	713,058	682,552	698,195
Premises, equipment and vehicles		297	313	286
		713,355	682,865	698,481
Current Assets Debtors	7	8,441	10,218	10,087
Creditors falling due within one year	8	(25,519)	(26,815)	(28,563)
Net Current Liabilities		(17,078)	(16,597)	(18,476)
Total Assets Less Current Liabilities		696,277	666,268	680,005
Creditors falling due after more than one year	9	(314,895)	(287,936)	(301,573)
Provisions for liabilities and charges				
Deferred taxation	10	(3,269)	(2,521)	(2,869)
		378,113	375,811	375,563
Share Capital and Reserves	11	378,113	375,811	375,563

# Abridged Unaudited Group Cash Flow Statement For the six months ended 31st March 2003

	Note		ns ended 31.3.2002 £'000	Year ended 30.9.2002 £'000
Net Cash Inflow from Operating Activities	12	18,925	15,526	31,790
Returns on Investments and Servicing of Finance Interest received Interest paid		29 (10,497)	22 (9,312)	35 (19,079)
Net cash outflow		(10,468)	(9,290)	(19,044)
Taxation Corporation tax paid		(1,294)	(1,385)	(3,268)
Capital Expenditure and Financial Investment Acquisition of and expenditure on investment properties Sales of investment properties Net purchase of premises, equipment and vehicles		(18,779) 1,236 (66)	5,259	(73,189) 21,152 (144)
Net cash outflow		(17,609)	(35,372)	(52,181)
Equity Dividends Paid		(3,038)	(2,760)	(4,401)
Cash Outflow before use of Cash Resources and Financing		(13,484)	(33,281)	(47,104)
<b>Financing</b> Net proceeds of shares issued for cash Net proceeds from drawdown of secured long term		20	74	115
bank loan (Repayment)/drawdown of secured medium term bank loans		24,879 (11,415)	- 33,207	- 46,989
Movement in Cash Balances		-	-	

# Notes to the Interim Results

## **1** Basis of Accounting

The unaudited interim financial statements have been prepared on a basis consistent with the statutory financial statements for the year ended 30th September 2002.

Investment properties are stated at their value at 30th September 2002 together with the cost of expenditure incurred during the period. Investment properties acquired during the period are stated at cost.

The financial information for the periods ended 31st March 2003 and 2002 has not been audited or reviewed by the Company's auditors. The financial information in respect of the year ended 30th September 2002 has been extracted from the full Group financial statements which have been delivered to the Registrar of Companies, and on which the report of the auditors was unqualified.

## 2 Surplus on Disposal of Investment Assets

	Six months	Year ended	
	31.3.2003	31.3.2002	30.9.2002
	£'000	£'000	£'000
Net proceeds of sales of properties	1,277	5,259	21,102
Less: Book value at date of sale	(1,260)	(5,250)	(18,996)
	17	9	2,106

## **3** Taxation

	Six months ended		
	31.3.2003	31.3.2002	30.9.2002
	£'000	£'000	£'000
UK Corporation tax on revenue profit at 30% Deferred taxation	1,650	1,425	2,800
Provision in respect of timing differences	400	265	613
Over provisions in prior years	2,050	1,690	3,413 (125)
	2,050	1,690	3,288

No taxation liability arises on the disposal of investment properties due to the availability of capital losses.

## 4 Dividends

	Six months ended <b>31.3.2003</b> 31.3.2002		Year ended
			30.9.2002
	£'000	£'000	£'000
Interim dividend of 1.375p (2002 - 1.25p) per share			
to be paid on 27th June 2003	1,808	1,642	1,641
Final dividend of 2.31p per share	-	-	3,038

1,808	1,642	4,679

# 5 Earnings Per Share

		Six months ended		Year ended	
		31.3.2003	31.3.2002	30.9.2002	
		£'000	£'000	£'000	
The calculations of earnings per Ordinary Share					
are based on profit on ordinary activities:					
Before disposals and taxation	£'000	6,371	5,549	10,896	
After disposals before taxation	£'000	6,388	5,558	13,002	
After disposals and taxation	£'000	4,338	3,868	9,714	
Weighted average number of Ordinary shares in issue	'000	131,671	131,608	131,617	
Diluted average number of Ordinary Shares	'000	131,745	131,995	131,909	
		- ,-	- ,	- ) -	

# 6 Freehold Investment Properties

At 1st October 2002	£'000 698,195
Acquisitions Expenditure on investment properties Disposals	10,953 5,170 (1,260)
At 31st March 2002	713,058

# 7 Debtors

	31.3.2003 £'000	31.3.2002 £'000	30.9.2002 £'000
Amounts due from tenants Rents not yet due but recognised in advance	5,431	7,941	7,543
in accordance with UITF28	2,376	1,644	1,797
Other debtors and prepayments	634	633	747
	8,441	10,218	10,087

# 8 Creditors Falling Due Within One Year

	31.3.2003 £'000	31.3.2002 £'000	30.9.2002 £'000
Rents invoiced in advance	8,810	7,684	8,046
Dividend payable	1,808	1,642	3,038
Corporation tax	1,802	2,079	1,446
Capital expenditure accruals	5,346	8,098	8,115
Other creditors and accruals	7,753	7,312	7,918
	25,519	26,815	28,563

# 9 Creditors Falling Due After More Than One Year

**31.3.2003** 31.3.2002 30.9.2002

	£'000	£'000	£'000
8.5% First Mortgage Debenture Stock 2024	138,686	139,005	138,845
Secured long term bank loan	74,515	49,604	49,619
Secured medium term bank loans	101,694	99,327	113,109
	314,895	287,936	301,573
10 Deferred Taxation			
	31.3.2003	31.3.2002	30.9.2002
	£'000	£'000	£'000
At beginning of period	2,869	2,256	2,256
Provided in period	400	265	613

## **11 Share Capital and Reserves**

·	Share Capital £'000	Share Premium Account £'000	Revaluation Reserve £'000	Profit and Loss Account £'000	Total £'000
At 1st October 2002	32,915	119,066	179,362	44,220	375,563
Ordinary shares issued during period Investment property	5	15	-	-	20
revaluation surpluses realised in period Retained profit	-	-	(86)	86	-
for the period	-	-	-	2,530	2,530
At 31st March 2003	32,920	119,081	179,276	46,836	378,113

During the period 18,423 Ordinary Shares of 25p each were issued fully paid at £1.085 on the exercise of an option granted under the Company's 1987 Share Option Scheme.

# 12 Net Cash flow from Operating Activities

		Six months 31.3.2003 £'000	s ended 31.3.2002 £'000	Year ended 30.9.2002 £'000
Net revenue from properties Administrative expenses Depreciation (adjusted for profit/losses on disposal Decrease/(increase) in debtors Increase in creditors	)	17,984 (1,603) 55 1,646 843	16,719 (1,636) 55 (693) 1,061	34,239 (3,822) 110 (562) 1,825
		18,925	15,526	31,790
13 Analysis of Changes in Net Debt	1.10.2002	Cash flows	Non-cash items	31.3.2003

	£'000	£'000	£'000	£'000
8.5% Mortgage Debenture Stock 2024 Secured long term bank loan Secured medium term bank loans	(138,845) (49,619) (113,109)	- (24,879) 11,415	159 (17) -	(138,686) (74,515) (101,694)
	(301,573)	(13,464)	142	(314,895)

# Directors, Officers and Advisers

## Directors

Peter L Levy, OBE, FRICS (Non-executive Director and Chairman) Jonathan S Lane, MA, FRICS (Chief Executive) Brian Bickell, FCA (Finance Director) Simon J Quayle, BSc, MRICS (Director) Thomas J C Welton, MRICS (Director) P John Manser, CBE, DL, FCA (Senior non-executive Director. Audit Committee Chairman) John R K Emly, FCIS (Non-executive Director. Remuneration Committee Chairman) Alastair W MacDonald (Non-executive Director)

## Secretary and Registered Office

Brian Bickell, FCA, Pegasus House, 37/43 Sackville Street, London W1S 3DL Tel: 020 7333 8118 Fax: 020 7333 0660 e-mail: shaftesbury@shaftesbury.co.uk

Registered Number - 1999238

#### Registrars

Lloyds Bank Registrars, The Causeway, Worthing, West Sussex BN99 6DA

#### Stockbrokers

Dresdner Kleinwort Wasserstein Merrill Lynch International

#### **Merchant Bankers**

Dresdner Kleinwort Wasserstein

## **Principal Bankers**

Bradford & Bingley plc Clydesdale Bank PLC Lloyds TSB Bank Plc

#### **Debenture Stock Trustee** Prudential Trustee Company Limited

Auditors PricewaterhouseCoopers LLP

#### Solicitors Lovells Eversheds

## Web sites

Corporate: www.shaftesbury.co.uk Includes Annual and Interim Reports library from 1998 and recent corporate announcements. News Alert Service allows registered users to receive E-mail alerts of any new announcements. Carnaby: www.carnaby.co.uk Information on tenants and events in Carnaby.

Covent Garden: www.sevendials.net Information on tenants and events in Seven Dials.