

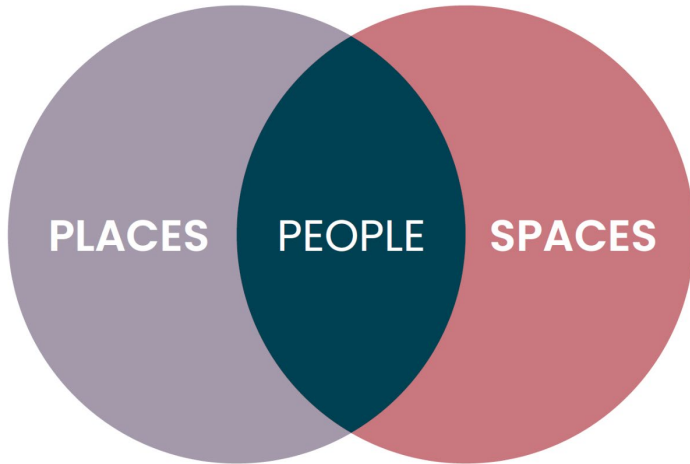


# CARNABY KALEIDOSCOPE

CHOOSE  
LOVE

2021 Results  
Investor and Analyst Presentation

# Agenda



Note: All data refers to the wholly-owned portfolio unless otherwise stated

## Setting the scene

Brian Bickell

## Results & finance

Chris Ward

## Operational update

Brian Bickell

## Sustainability

Brian Bickell

## Where do we go from here?

Brian Bickell

## Q&A

Brian Bickell

Chris Ward

Simon Quayle

Tom Welton

# Iconic, high-footfall locations

**Fitzrovia**  
0.9 acres

**Longmartin**  
1.9 acres

**Covent Garden**  
5.0 acres

**Chinatown**  
3.8 acres

**Soho**  
1.5 acres

**Carnaby**  
4.8 acres

# Iconic, high-footfall locations

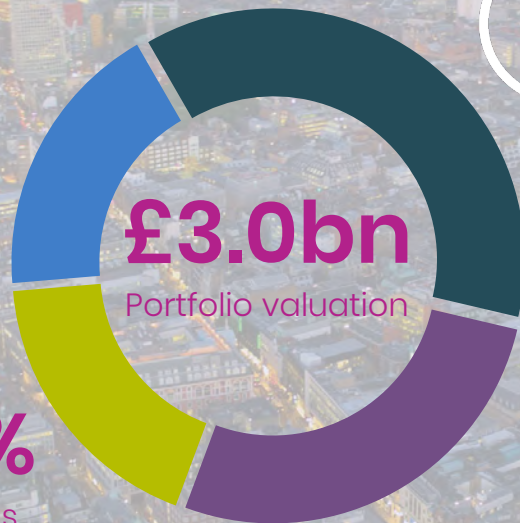
## Focus on retail and hospitality & leisure uses



**18%**  
Residential



**18%**  
Offices



**£3.0bn**  
Portfolio valuation



**37%**  
Hospitality  
& leisure



**27%**  
Retail

## A year of pandemic disruption

### Trading conditions

5 months of total lockdown

- including most of important pre-Christmas trading

4 ½ months of social distancing restrictions

2 ½ months without restrictions

- ability to trade at full capacity
- offices reopen

### Impact on footfall

No footfall

Limited footfall

Sustained recovery

- weekends now back to 2019 levels
- weekdays now at c.80%



## Confidence, trading and occupancy recovering throughout second half

- Confidence and domestic spending recovering
  - Hospitality & leisure leading; retail catching up
- Vacancy levels returning to long-term average across all uses
  - Tailored occupier support successful in maintaining occupancy
- Valuation recovery in second half as pandemic uncertainties began to recede
- Dividends reinstated
- Positioning the business for the future



# Results & finance

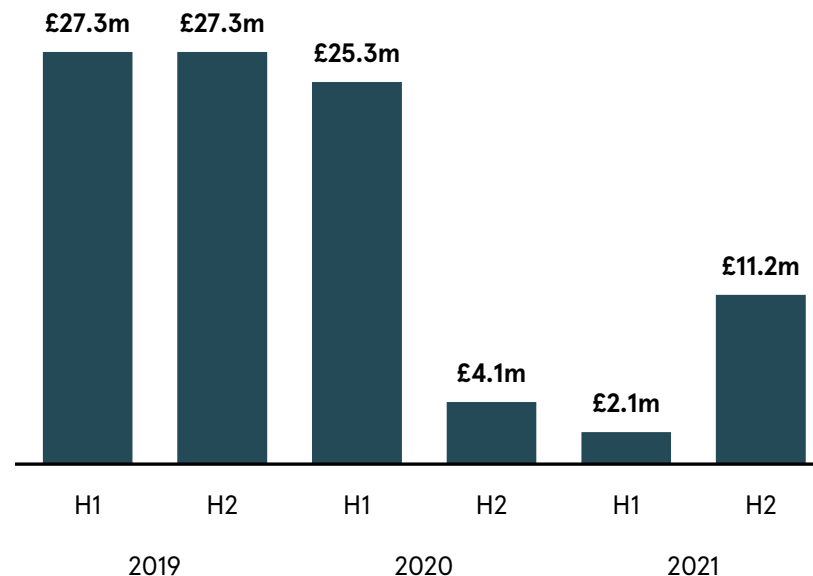
Chris Ward

## A year of two halves

Material impact of pandemic restrictions but trends turning positive

- Earnings trend reflects the course of the pandemic
- Record year for leasing activity
- Rent collection improving; rental support now largely ceased
- Valuations staged a recovery in H2, reversing half of H1 decline
- Strong balance sheet, capacity to weather further disruption; well positioned to return to further investment and growth

Half-yearly EPRA Earnings

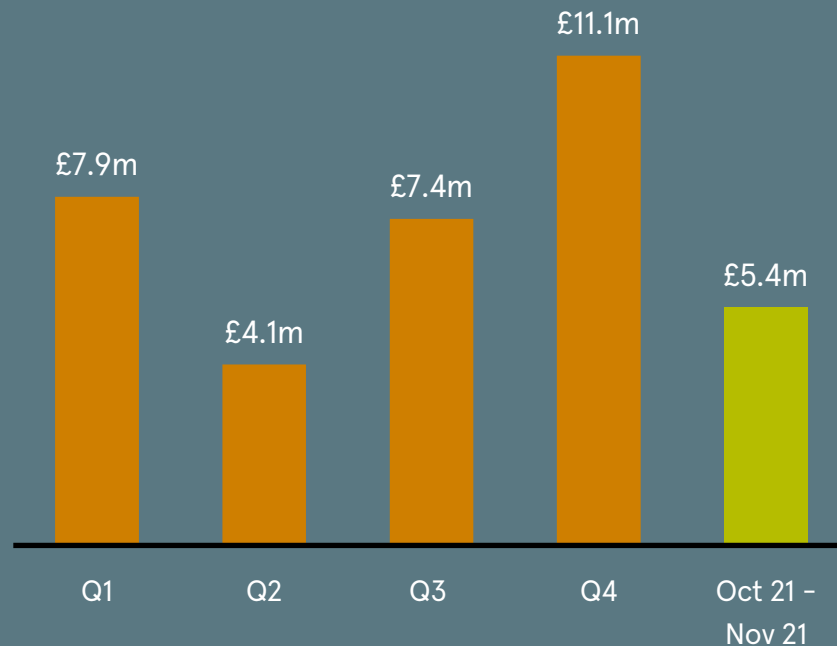




## Significant improvement in occupier interest across all uses

- Completed £30.5m of lettings and renewals across 531,000 sq. ft.
- Commercial lettings & renewals: FY £20.6m
  - Concluded 8% below September 2020 ERV
  - H2: £12.7m (+0.7% vs March 2021 ERV)
- Residential lettings: £9.9m
  - 7.8% below previous rent
- Momentum continuing: £5.4m of lettings and renewals since 30 September
  - Plus 6 commercial rent reviews (£0.9m)

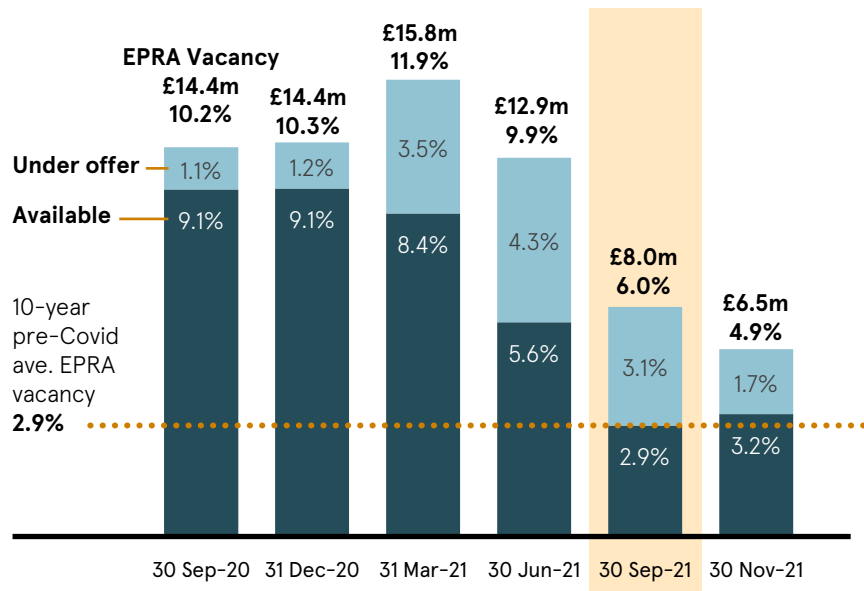
Volume of completed lettings & renewals <sup>1</sup>



<sup>1</sup> Includes estimated turnover rent

## Trending towards pre - Covid vacancy levels

Decreases across all uses, and continuing to fall since year end



### Available to let 2.9% at 30 September

- Down 6.2% over the year and 5.5% since March
- Upper floor vacancy now accounts for 1/3 of available space (c.2/3 at 31 March 2021)
- No available apartments (September 2020: 133, March 2021: 123)

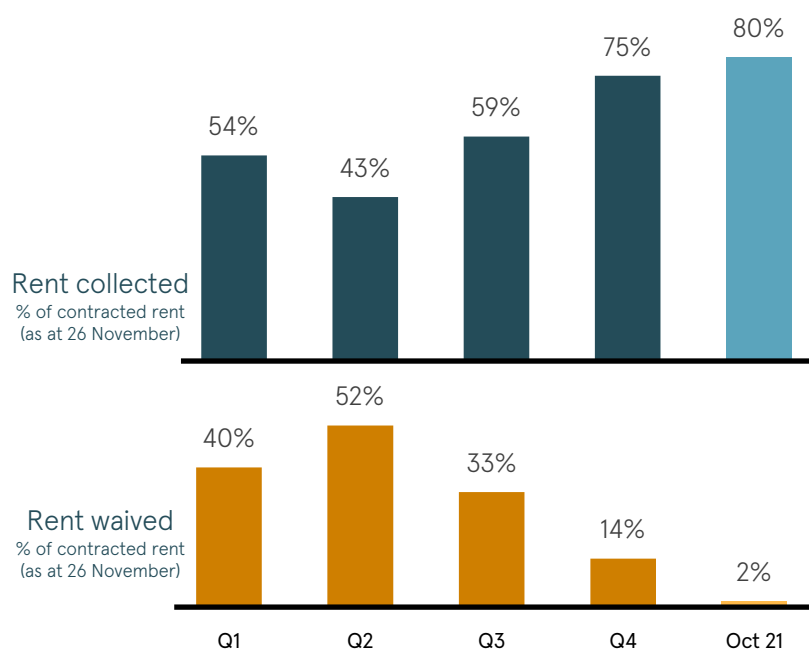
### Vacancy today at 4.9% as momentum continues

- 1.7% in solicitors' hands
- 0.3% point uptick in available-to-let space reflects completing schemes

Note: EPRA vacancy includes the following space let on a temporary basis but treated as vacant: 30 September 2020: £2.4m (1.7%); 31 December 2020: £1.2m (0.8%); 31 March 2021: £0.7m (0.6%); 30 June 2021: £1.1m (0.9%); 30 September 2021: £1.0m (0.8%), and 30 November 2021: £1.3m (1.0%).

## Significant improvement in rent collection since “Freedom Day”

### Collections challenged in first half but now at 80%



#### ■ Q1 – Q3: collected 52%

- Government restrictions prevented or curtailed retail, hospitality & leisure trade
- Work from home guidance still in place

#### ■ Improved in Q4 and into Q1 2022 as footfall and spending recovered

- Reached 75% at Q4 and 80% for October 2021
- Expect further collections

#### ■ Rental support tapered over H2 and effectively ceased from 1 October

- Limited support on a case-by-case basis only

#### ■ Continue to collect arrears

- Eventual recovery of amounts due will depend on tenants' future income generation and financial capacity to meet these commitments

## Headlines

Net property income

**£64.7m**

2020: £74.3m; -12.9%

EPRA earnings

**£13.3m**

2020: £29.4m; -54.8%

2021 final dividend

**4.0p**

2021 total 6.4p; 2020: nil

Wholly-owned portfolio value

**£3.0bn**

+5.2% (6m I-f-I); -5.4% (12m I-f-I)

Loan-to-value ratio

**24.9%**

Based on net debt; 2020: 31.5%

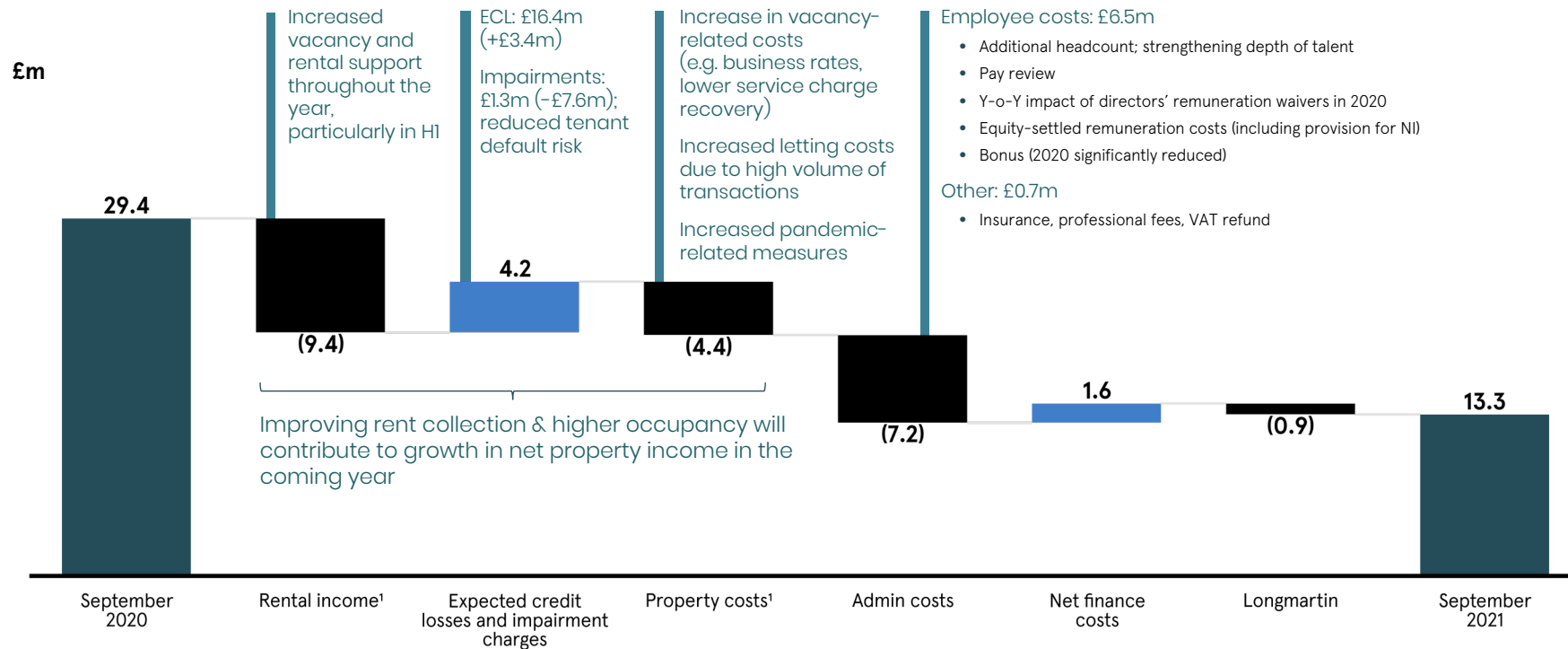
EPRA NTA

**£6.19**

2020: £7.28<sup>1</sup>; -15%

1. The 2020 comparative per share data has been restated following the equity raise in November 2020 to adjust for the inherent bonus element.

# EPRA earnings impacted by rental support, vacancy and increased costs



1. Net of recoverable service charge costs.

## 10.1% valuation decline in H1 partly offset by 5.2% growth in H2

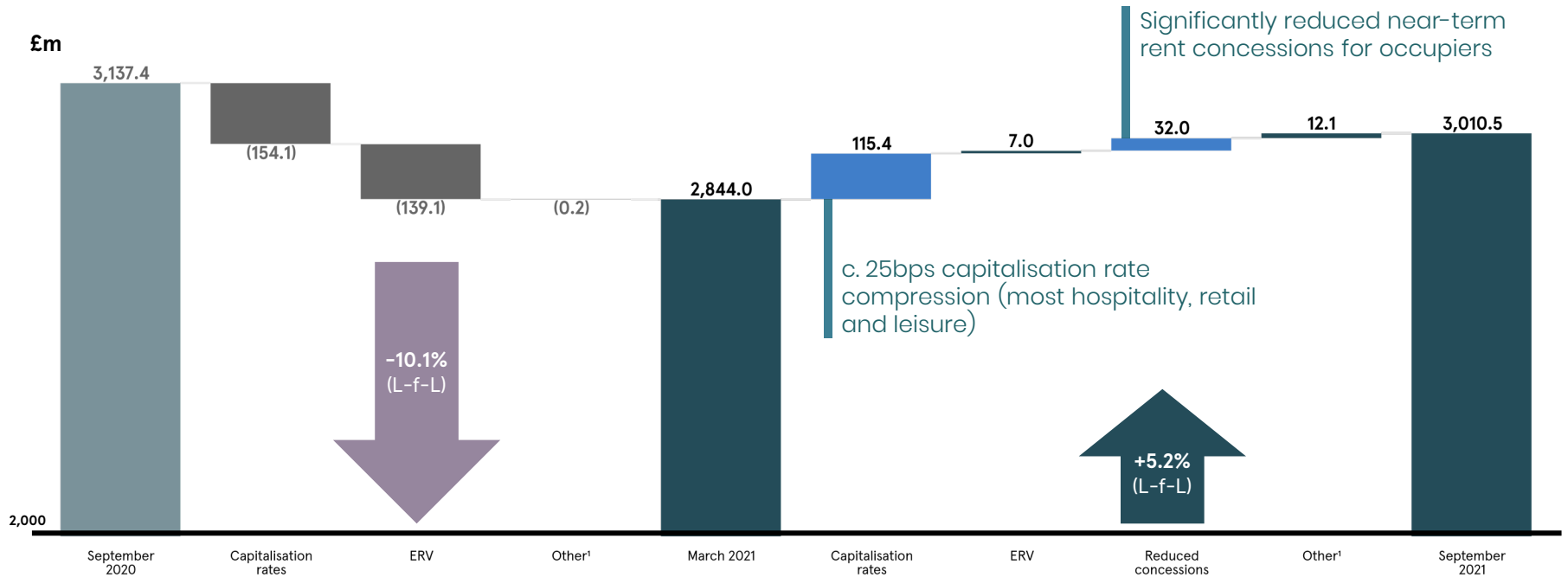
	Wholly-owned	Longmartin <sup>1</sup>
Valuation	<b>£3,010.5m</b>	£164.5m
Revaluation	<b>-£196.9m</b>	-£11.3m
L-f-L valuation decline (12 mos)	<b>-5.4%</b>	-6.2%
L-f-L ERV decline (12 mos)	<b>-6.4%</b>	-6.9%
Equivalent yield	<b>3.9% (-3 bps)</b>	4.0% (-8 bps)
Topped up initial yield	<b>3.5%</b>	3.2%

- Average capital value<sup>2</sup>:  
£1,500 psf  
(Sept 20: £1,600 psf)
- Longmartin valuation:  
£164.5m<sup>1</sup>
  - L-f-L: H1 -6.4%, H2 +0.2%
  - Majority of the decline in retail (-24.8%)
  - Hospitality grew 4.9%, offices declined 2.2%, residential was stable

1. Our 50% share





2. Excluding apartments which are sold off on long leases, covering approx. 224,000 sq. ft.

# Components of valuation movements



1. Other includes: change in valuer's estimate of cost to complete various schemes within the portfolio, acquisitions, changes to void assumptions and terms of new leases

## Valuation decline on footfall-reliant uses driven by ERV

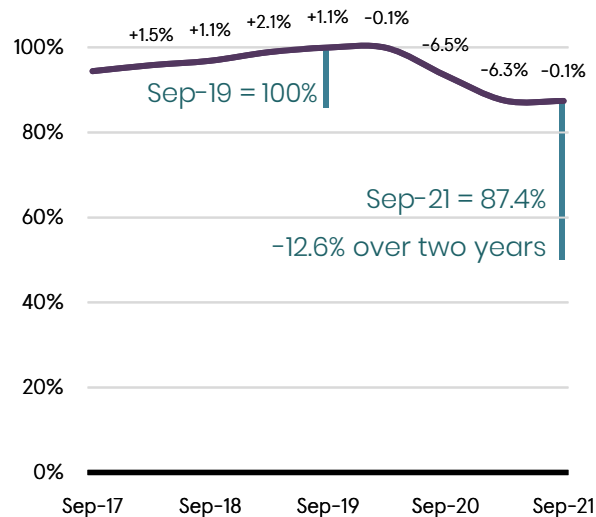
	 <b>Hospitality &amp; leisure</b>	 <b>Retail</b>	 <b>Offices</b>	 <b>Residential</b>
Valuation	<b>£1,127</b>	<b>£812</b>	<b>£539</b>	<b>£533</b>
ERV	<b>£49.9m</b>	<b>£36.7m</b>	<b>£28.3m</b>	<b>£16.8m</b>
EY	<b>4.2%</b>	<b>4.2%</b>	<b>4.6%</b>	<b>2.2%</b>
L-f-L ERV growth / decline (FY)	<b>(5.7%)</b>	<b>(11.5%)</b>	<b>0.2%</b>	<b>(6.8%)</b>
L-f-L valuation growth / decline (FY)	<b>(6.0%)</b>	<b>(13.3%)</b>	<b>0.5%</b>	<b>4.4%</b>



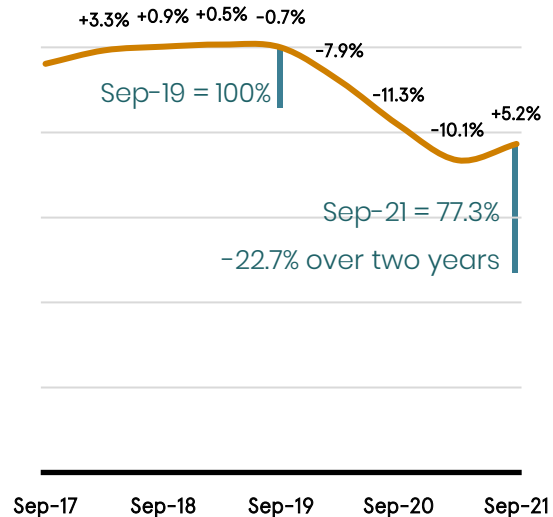
## ERVs stabilise and valuation grows in H2

ERV -12.6% and valuation -22.7% vs. pre-pandemic levels

L-f-L ERV growth/decline - indexed



L-f-L valuation growth/decline - indexed



■ ERV decreases since September 2019:



**Hospitality:** -12.1%



**Retail:** -20.8%



**Office:** -1.5%



**Residential:** -9.0%

## Unique portfolio with improving outlook

- Potential value from turnover-related rental top-ups currently not recognised
- Valuers make a prudent estimate of the likely cash flow from turnover rent in retail leases
- Provisions for rental support (c.£10m) included at 30 September 2021
- Portfolio valued in parts, not in its entirety

- Outlook:
  - Investor appetite for best locations, available liquidity and affordable finance yet scarce opportunities
  - Value of control
  - Flight to quality, but near-term downside macro risks persist
  - Improving operational outlook

## Finance

### Equity raise: £294.4m (net)

- Resilience maintained: reduced leverage and financing risks
- Financial capacity to weather extended period of uncertainty

### Increase in LTV due to valuation decline

### Earliest debt maturity: £100m undrawn facility in February 2023

- Commencing refinancing discussions in 2022

### Covenants

- Compliant with Shaftesbury ICR covenants and expect continued compliance

1. 30 September 2020 position proforma for the impact of the November 2020 equity raise

2. Including non utilisation fees on undrawn bank facilities

30 September	2021	2020
	£m	Pro-forma <sup>1</sup> £m
<b>Resources</b>		
Cash	211.3	267.2
Undrawn RCFs	100.0	100.0
<b>Available resources</b>	<b>311.3</b>	<b>367.2</b>
Commitments	(18.8)	(31.0)
<b>Uncommitted resources</b>	<b>292.5</b>	<b>336.2</b>
<b>Debt</b>		
Net debt	748.5	692.6
Loan-to-value	24.9%	22.1%
Weighted average maturity	8.0 years	9.0
Blended cost of debt <sup>2</sup>	3.1%	3.1%

## Promising second half-year

### ■ Second half-year gives cause for optimism

- Strong leasing momentum
- Vacancy trending towards pre-pandemic level
- Rent collections improving
- Earnings recovering despite cost pressures

### ■ Momentum carried on into the first two months of 2022

### ■ Strong balance sheet

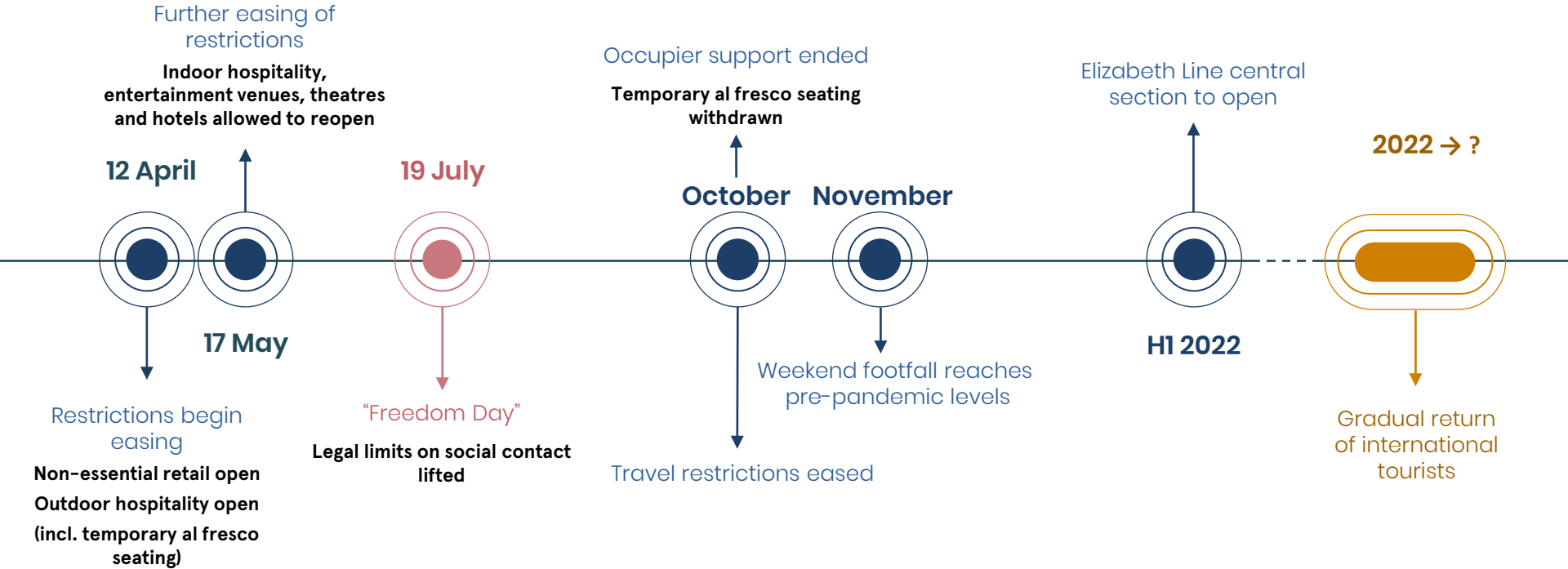
- Capacity to weather further disruption
- Well positioned to return to growth/take advantage of investment opportunities



# Operational update

Brian Bickell

# Footfall and trading: H2 progress and prospects



## Hospitality & leisure

### ■ Demand returned from Spring 2021

- Strong recovery in visitor spending
- Existing operators expanding and new entrants
- Best sites seeing competitive bidding

### ■ Achieving lettings on conventional terms

- Slightly longer rent-free periods and stepped rents
- Space available to let at 30 September: 1.1% of 30 September hospitality & leisure ERV
- ERVs down by 12.1% over 2 years

### ■ Supply & demand imbalance supports rental growth prospects in our locations

£49.9m

ERV

38%

of total ERV

325

hospitality venues

0.7m sq. ft.



£7.6m of hospitality lettings in FY 2021  
£0.9m since the year end





## Retail

### ■ Healthy level of demand returned in H2

- Broad mix of independent brands and concepts, both domestic and international
- Growing interest from online retailers
- Reconfiguring space to meet demand for smaller shops

### ■ Shorter, more flexible leases

- Retailers continuing to expect higher specification of landlord “white box” fitout and risk-sharing leases
- Space available to let at 30 September: 5.5% of 30 September retail ERV
- ERVs down by 20.8% over 2 years

### ■ Relatively modest rental levels and curated locations underpin the appeal of our shops

£36.7m

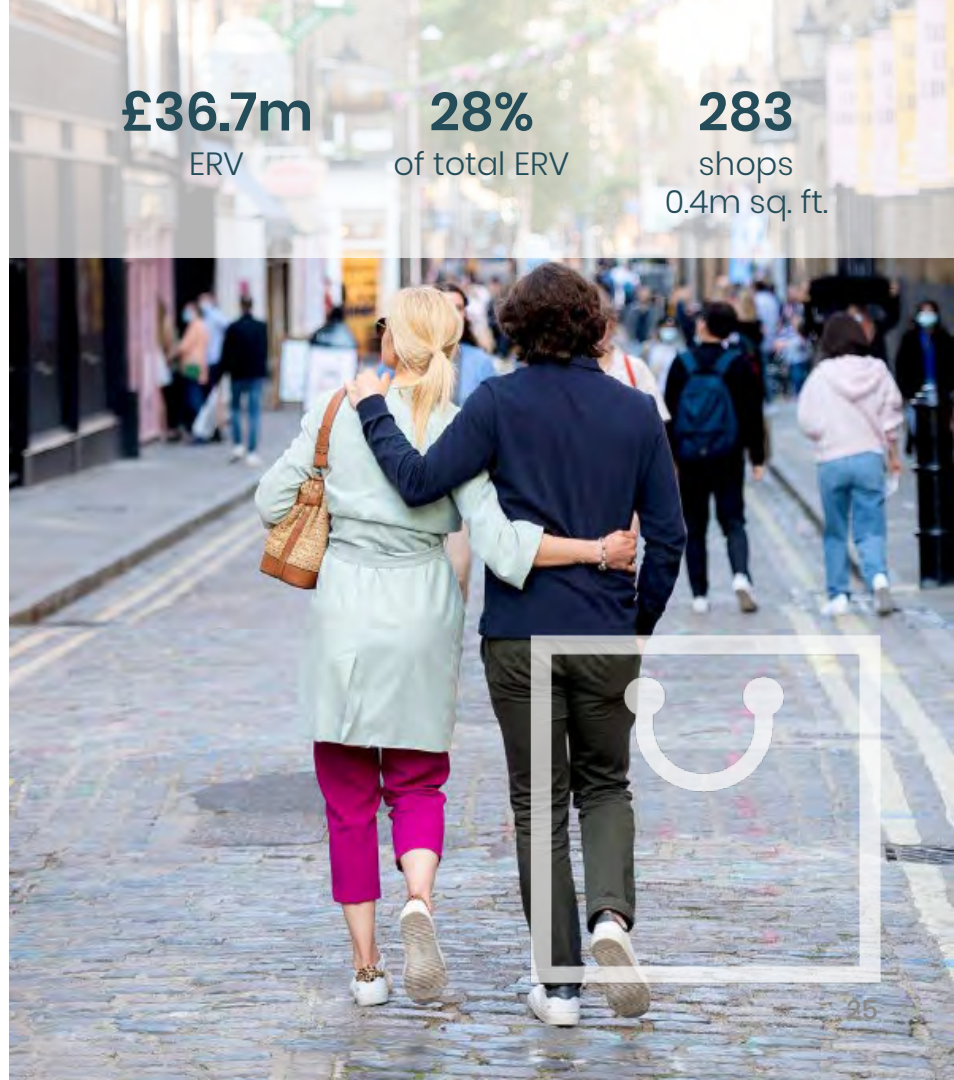
ERV

28%

of total ERV

283

shops  
0.4m sq. ft.



# £6.4m of retail lettings in FY 2021

## £2.4m since the year end



## Offices

- Noticeable pick up in demand from April 2021
  - Our offices allow occupiers to return to self-contained space where they can support employee wellbeing, be creative and foster their culture
- Popular “Assemble by Shaftesbury” fully fitted, plug and play option
  - Modular, affordable and well-designed
  - Space available to let at 30 September: 4.8% of 30 September office ERV
- Average rent: £56 per sq. ft., average suite size: 1,400 sq. ft.
- Locations and competitive product appeal to wide range of SMEs

**£28.3m**  
ERV

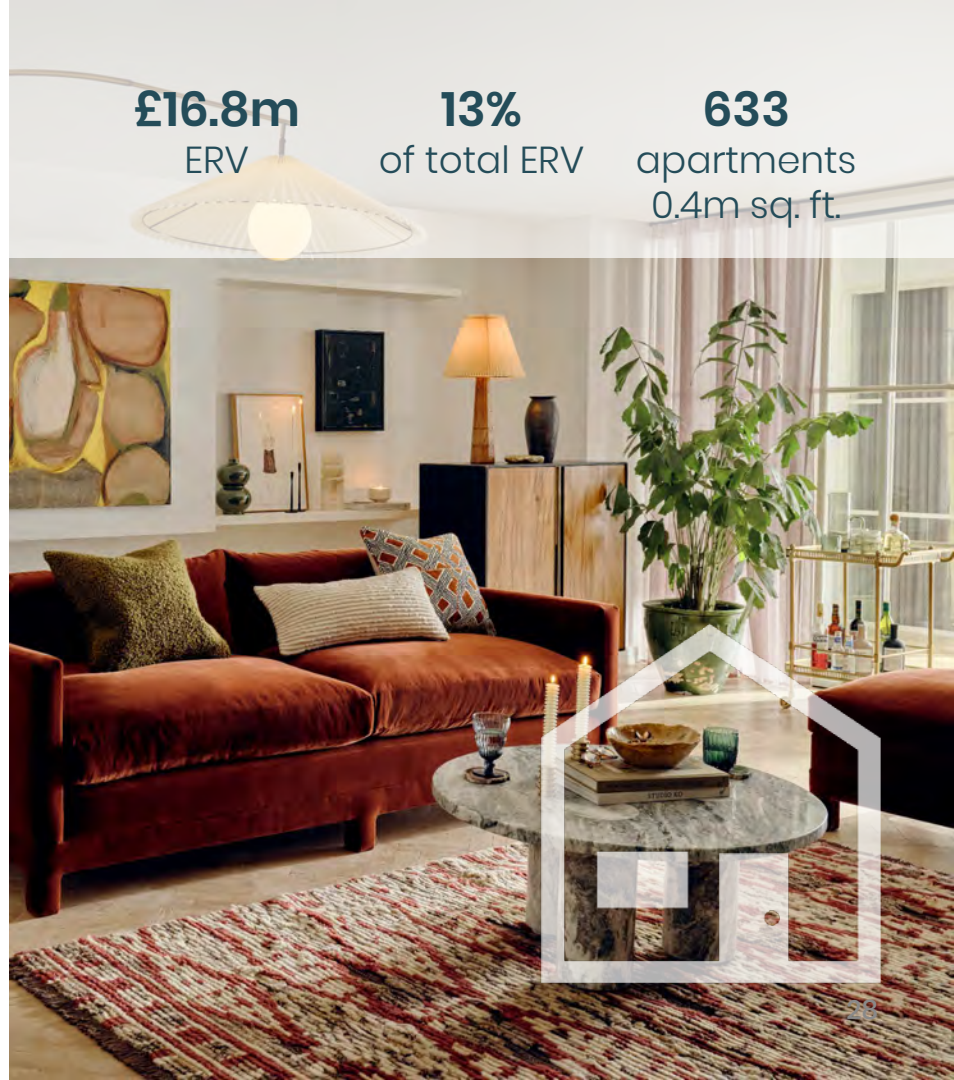
**21%**  
of total ERV

**313**  
office suites  
0.4m sq. ft.



## Residential

- Residents returning to the West End since restrictions lifted
  - Peak vacancy at 31 March 2021 – 144 vacant apartments
  - All flats were fully let or under offer at 30 September 2021
- Evaluating a fully furnished offering to widen appeal
  - Carnaby Lofts at 72 Broadwick Street furnishing in conjunction with Soho Home
- Rolling upgrade programme to provide best in-class residential offering
- Very little availability across the West End – rental tension already evident



## Improving and repurposing our buildings

- Adapting to ever-changing occupier requirements
- Enhancing environmental performance and long-term income prospects
- Capital expenditure: £37.4m in the year
- Space under refurbishment:
  - 72 Broadwick – completing Spring 2022: £5.6m ERV (4.2% of ERV; 69,000 sq. ft.)
  - 58 other schemes: £6.2m ERV (4.7% of ERV; 101,000 sq. ft.)
- Relaxing moratorium on new schemes
  - In response to sustained recovery in occupier demand and growing optimism
  - Opportunities from changes in planning rules



## Strategic acquisitions and considering selective disposals

### ■ Adding to existing ownership clusters

- Acquired or contracted to purchase five buildings in Covent Garden and Soho at a total cost of £21.1m in the year
- Continuing discussions on 90-104 Berwick Street, although there is no certainty a transaction will be concluded

### ■ Disposals from limited pool of non-core assets

- Disposal of a building in Soho for £5.3m in April 2021, further sale contracted since 1 October for £7.0m (13.8% above September 2021 valuation)
- Further disposals of limited number of buildings no longer considered core to our long-term strategy

### ■ Investment market reopening: expect more opportunities to emerge

- Compound benefits of adding to ownership clusters



# **Sustainability**

Brian Bickell

## Our sustainability focus areas

### Sustainable building re-use

- Net zero carbon by 2030
  - Carbon neutral 2025 (Scope 1&2)
- Circular economy
- Resilience and adaptability

### Supporting our community



### Influence, motivate and collaborate





## Our carbon baseline

Our 2018 carbon emissions baseline is estimated at **30k tonnes CO<sub>2</sub>e**

### Scope 1 emissions

Direct emissions from operations that are owned or controlled by us, such as gas used for heating our own corporate office

1%

### Scope 2 emissions

Indirect emissions from our consumption of purchased energy

3%

### Scope 3 emissions

Indirect emissions (not included in Scope 2) that occur in our value chain but are not controlled by us

96%

Purchased goods and services such as the materials and construction operations for our refurbishment projects

74.5%

Downstream leased assets, such as the emissions from the occupiers' energy use in our buildings

24%

Other, including business travel, waste and water

1.5%



## **Our commitment to net zero carbon**

Reducing our own emissions in line with science-based targets takes priority over carbon offsetting



**1 Reduce operational carbon emissions**

**2 Reduce embodied carbon emissions**



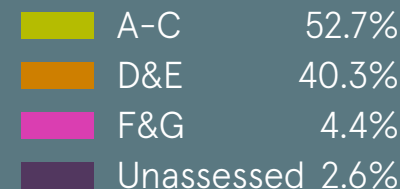
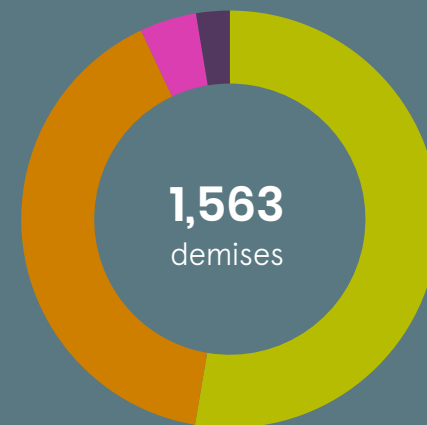
**3 Increase renewable energy generated on site**

**4 Offset any remaining carbon emissions**

## Cost of delivering our 2030 commitment

- Low capex model – annual spend c. 1% of portfolio value
  - Rolling programme addresses c. 10% of floor space annually
  - Includes incremental improvements which have materially improved efficiency ratings
- Do not currently expect material additional costs to meet 2030 standards
  - Risk of higher standards imposed by government
  - Cost of offsets
- Occupier engagement will be critical to achieve Scope 3 target
  - Inform and influence occupiers
  - Commitments and actions increasingly important to occupier decisions

Energy Performance Certificates (EPCs)



## Our sustainability focus areas

### Sustainable building re-use



### Supporting our community

- Young people and local communities
- Inequality and diversity
- Health and wellbeing

### Influence, motivate and collaborate

- Inform and promote
- Share best practice
- Working with stakeholders

# Where do we go from here?

Brian Bickell

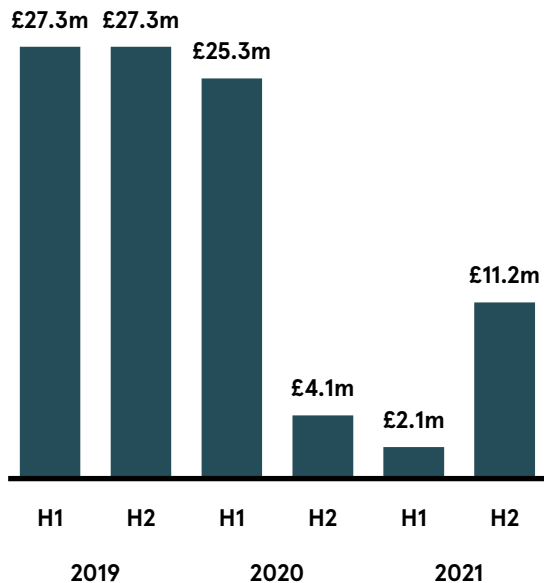
## Recovery firmly established but headwinds persist

- Considerable progress since early summer
  - Recovery in footfall trade and confidence
- Macro headwinds persist
  - Risk of reintroduction of restrictions
  - Delay to timing of recovery in international travel
  - Inflation, government debt, tax increases
- Operational challenges
  - Staff shortage, supply chain issues, cost pressures (incl. business rates)
- Climate change and decarbonisation priorities

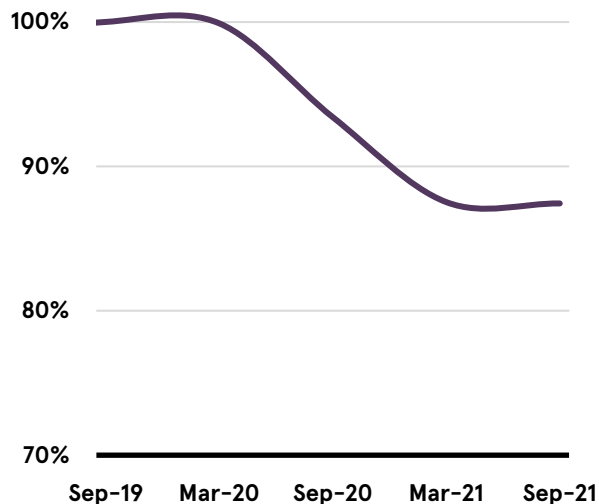


# Encouraging signs of recovery in the second half-year

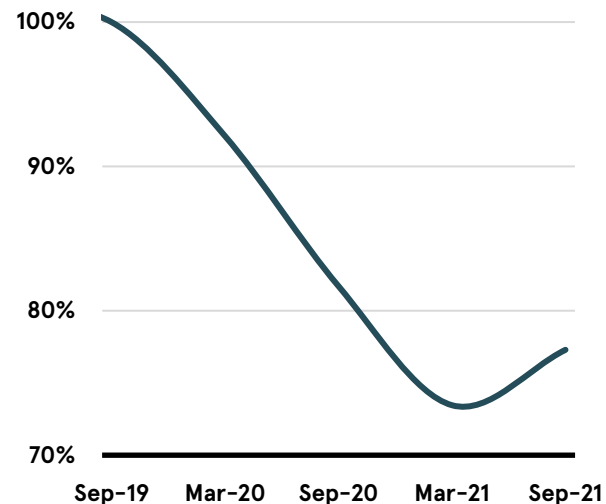
**EPRA Earnings**  
(Six-monthly; £m)



**L-f-L ERV growth/decline**  
(Indexed: Sep-19 =100%)



**L-f-L valuation growth/decline**  
(Indexed: Sep-19 =100%)



## Positioning Shaftesbury for the “Next Chapter”

- Team project by Prof Greg Clark
- Preparing for a faster-changing environment
  - Macro trends
  - Visitor and occupier expectations
- Identifying challenges and opportunities
- Initiating internal change
- Recruiting additional resource

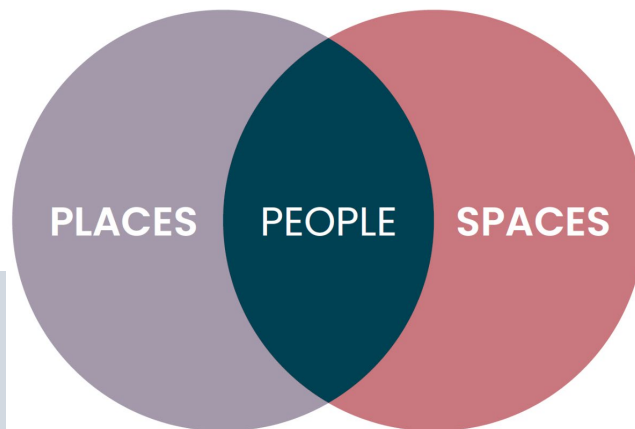




# Ingredients which will deliver a sustained return to growth and prosperity

## London and the West End

**Resilient, dynamic global** destinations



**Impossible-to-replicate**  
adaptable portfolio  
**Long-term** estate management  
strategy  
Long-term **growth** prospects

**Experienced** and **innovative** team  
**Embrace change, innovation** and  
**collaboration**  
**Culture** and **relationships**

# Q & A



Photo: Tareq Mooradun @tmnikonion

# Appendices

Portfolio

Valuation

Financial

## Portfolio mix of uses

Evolution of uses over time by ERV



## EPRA vacancy at 30 September 2021

### Available to let

	Hospitality & leisure	Retail	Offices	Residential	Total	% of total ERV
<b>ERV (£m)</b>						
Available	0.6	1.0	1.3	-	2.9	2.1%
Temporary lettings <sup>1</sup>	-	1.0	-	-	1.0	0.8%
<b>30.9.21</b>	<b>0.6</b>	<b>2.0</b>	<b>1.3</b>	<b>-</b>	<b>3.9</b>	<b>2.9%</b>
30.9.20	2.6	4.1	2.3	3.7	12.7	9.1%
<b>Area ('000 sq. ft.)</b>						
<b>30.9.21</b>	<b>6</b>	<b>25</b>	<b>22</b>	<b>-</b>	<b>53</b>	
30.9.20	35	40	38	69	182	
<b>Number</b>						
<b>30.9.21</b>	<b>6</b>	<b>20</b>	<b>23</b>	<b>-</b>	<b>49</b>	
30.9.20	16	31	43	133	223	

## EPRA vacancy at 30 September 2021

### Under offer

	Hospitality & leisure	Retail	Offices	Residential	Total	% of total ERV
<b>ERV (£m)</b>						
<b>30.9.21</b>	<b>1.5</b>	<b>1.8</b>	<b>0.6</b>	<b>0.2</b>	<b>4.1</b>	<b>3.1%</b>
30.9.20	0.9	0.4	0.2	0.2	1.7	1.1%
<b>Area ('000 sq. ft.)</b>						
<b>30.9.21</b>	<b>24</b>	<b>18</b>	<b>9</b>	<b>6</b>	<b>57</b>	
30.9.20	12	5	2	3	22	
<b>Number</b>						
<b>30.9.21</b>	<b>10</b>	<b>14</b>	<b>11</b>	<b>10</b>	<b>45</b>	
30.9.20	6	4	2	4	16	

## Development vacancy at 30 September 2021

	Hospitality & leisure £m	Retail £m	Offices £m	Residential £m	Total £m	% of total ERV Sept 2021	% of total ERV Sept 2020
Pre-let	2.6	-	-	-	2.6	2.0%	
Under development	-	-	2.3	0.7	3.0	2.2%	
72 Broadwick Street	2.6	-	2.3	0.7	5.6	4.2%	4.1%
Other schemes	0.8	1.1	3.6	0.7	6.2	4.7%	6.0%
<b>30.9.21</b>	<b>3.4</b>	<b>1.1</b>	<b>5.9</b>	<b>1.4</b>	<b>11.8</b>	<b>8.9%</b>	10.1%
30.9.20 <sup>1</sup>	4.5	2.2	6.2	1.4	14.3		
<b>Area ('000 sq. ft.)</b>							
72 Broadwick Street	33	-	26	10	69		
Other schemes	12	17	58	14	101		
<b>30.9.21</b>	<b>45</b>	<b>17</b>	<b>84</b>	<b>24</b>	<b>170</b>		
30.9.20 <sup>1</sup>	63	22	85	30	200		

1. Since 30.9.20, we have reclassified £0.6m (9,500 sq. ft.) from hospitality & leisure to office at 72 Broadwick Street

## Our portfolio by use



	Hospitality & leisure	Retail	Offices	Residential <sup>3</sup>	Total
Fair value (£m)	1,127	812	539	533	<b>3,011</b>
Annualised current income (£m) <sup>1</sup>	42.3	32.4	17.2	15.9	<b>107.8</b>
ERV (£m)	49.9	36.7	28.3	16.8	<b>131.7</b>
% of total fair value	37%	27%	18%	18%	<b>100%</b>
% of current income	39%	30%	16%	15%	<b>100%</b>
% of ERV	38%	28%	21%	13%	<b>100%</b>
Average ERV (£ psf)	72	83	63	44	
WAULT (years)	8	3	3	Note 2	
Initial yield	3.5%	3.6%	2.7%	2.1%	<b>3.1%</b>
Topped-up initial yield	4.0%	4.0%	3.1%	N/A	<b>3.5%</b>
Equivalent yield	4.2%	4.2%	4.6%	2.2%	<b>3.9%</b>
Area (sq. ft. m)	0.7	0.4	0.4	0.4	<b>1.9</b>
Units	325	283	313	633	

1. Including estimated turnover related rents

2. Residential typically let on three-year assured shorthold tenancies with rolling two-month break options after the first six months

3. Excluding apartments which are sold off on long leases, covering approximately 224,000 sq. ft.



## Half-yearly ERV and valuation movements by use



**Hospitality  
& leisure**



**Retail**



**Offices**



**Residential**

**Total**

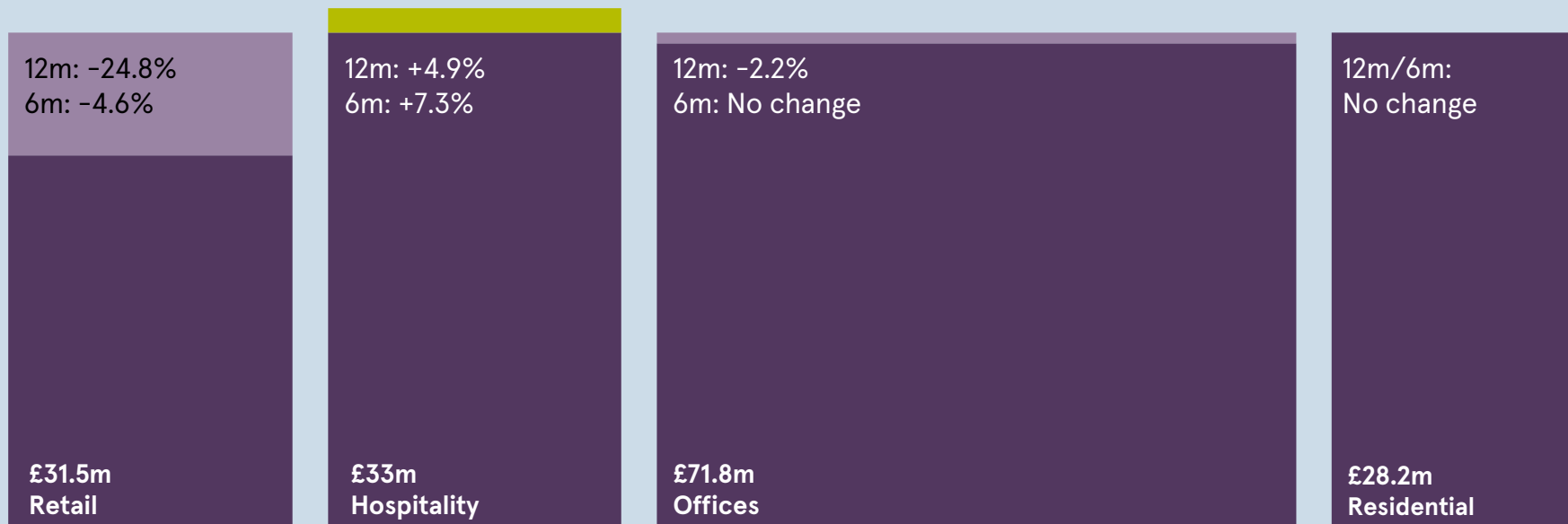
L-f-L ERV growth/decline (H1)	(5.6%)	(11.3%)	(1.7%)	(4.0%)	<b>(6.3%)</b>
L-f-L ERV growth/decline (H2)	(0.1%)	(0.2%)	1.9%	(2.8%)	<b>(0.1%)</b>
<b>L-f-L ERV growth/decline (FY)</b>	<b>(5.7%)</b>	<b>(11.5%)</b>	<b>0.2%</b>	<b>(6.8%)</b>	<b>(6.4%)</b>
L-f-L valuation growth/decline (H1)	(11.0%)	(18.2%)	(3.7%)	0.5%	<b>(10.1%)</b>
L-f-L valuation growth/decline (H2)	5.6%	6.0%	4.3%	3.9%	<b>5.2%</b>
<b>L-f-L valuation growth/decline (FY)</b>	<b>(6.0%)</b>	<b>(13.3%)</b>	<b>0.5%</b>	<b>4.4%</b>	<b>(5.4%)</b>

## Valuation summary by village

	Fair value £m	% of portfolio	L-f-L change in value (12 mos)	Annualised current income £m	ERV £m	Equivalent Yield
Carnaby	1,147	38%	-7.3%	39.7	54.1	4.2%
Covent Garden	800	27%	-6.7%	27.6	33.5	3.7%
Chinatown	690	23%	-2.1%	26.8	28.2	3.8%
Soho	253	8%	-1.6%	9.9	10.8	3.8%
Fitzrovia	121	4%	-4.6%	3.8	5.1	3.7%
<b>Wholly-owned portfolio</b>	<b>3,011</b>	<b>100%</b>	<b>-5.4%</b>	<b>107.8</b>	<b>131.7</b>	<b>3.9%</b>
Longmartin joint venture (our 50%)	165		-6.2%	6.0	8.2	4.0%

## Longmartin JV valuation at 30 September 2021 (£m)<sup>1</sup>

6.2% L-f-L decline since September 2020



Note: Width of the bars denotes 30 September 2021 valuation, Chart shows 12 month change.  
1. Our 50% share

## EPRA earnings

	Year to 30 September 2021	Year to 30 September 2020	Year to 30 September 2019
Rental income <sup>1</sup>	105.0	114.4	117.3
Provisions for expected credit losses	(17.7)	(21.9)	-
Other property costs <sup>1</sup>	(22.6)	(18.2)	(19.3)
<b>Net property income</b>	<b>64.7</b>	<b>74.3</b>	<b>98.0</b>
Administrative expenses	(21.6)	(14.4)	(15.2)
	<b>43.1</b>	<b>59.9</b>	<b>82.8</b>
Net finance costs	(30.2)	(31.8)	(30.5)
Share of Longmartin JV profit/loss before tax <sup>2</sup>	0.6	(1.3)	2.9
<b>Recurring profit before tax</b>	<b>13.5</b>	<b>26.8</b>	<b>55.2</b>
Share of Longmartin JV current tax	(0.2)	2.6	(0.6)
<b>EPRA earnings</b>	<b>13.3</b>	<b>29.4</b>	<b>54.6</b>

1. Net of recoverable service charge costs

2. After adjusting for revaluation deficit and deferred tax

## Covid-adjusted EPRA earnings

	Year to 30 September 2021	Year to 30 September 2020	Year to 30 September 2019
<b>EPRA earnings</b>	<b>13.3</b>	<b>29.4</b>	<b>54.6</b>
Less: Income recognised for tenant waivers	(22.4)	(11.5)	-
Add: movement in associated impairment provisions and write-offs	1.7	8.2	-
<b>Covid-adjusted EPRA (loss)/earnings</b>	<b>(7.4)</b>	<b>26.1</b>	<b>54.6</b>

## EPRA net asset value measures

	30 September 2021			30 September 2020		
	EPRA NRV £m	EPRA NTA £m	EPRA NDV £m	EPRA NRV £m	EPRA NTA £m	EPRA NDV £m
IFRS net assets	2,372.7	2,372.7	2,373.7	2,280.6	2,280.6	2,280.6
Dilutive effect of share options <sup>1</sup>	0.8	0.8	0.8	0.7	0.7	0.7
Deferred tax <sup>2</sup>	8.6	8.6	-	8.5	8.5	-
Difference between fair value and carrying value of debt:						
Secured term loans <sup>3</sup>	-	-	(51.5)	-	-	(48.0)
Mortgage bonds	-	-	(1.1)	-	-	11.4
Investment property purchasers' costs	213.3	-	-	222.5	-	-
<b>Total</b>	<b>2,595.4</b>	<b>2,382.1</b>	<b>2,320.9</b>	<b>2,512.3</b>	<b>2,289.8</b>	<b>2,244.7</b>
Number of diluted shares (m)	385.0	385.0	385.0	314.7	314.7	314.7
<b>Diluted net assets per share (£)</b>	<b>6.74</b>	<b>6.19</b>	<b>6.03</b>	<b>7.98</b>	<b>7.28</b>	<b>7.13</b>

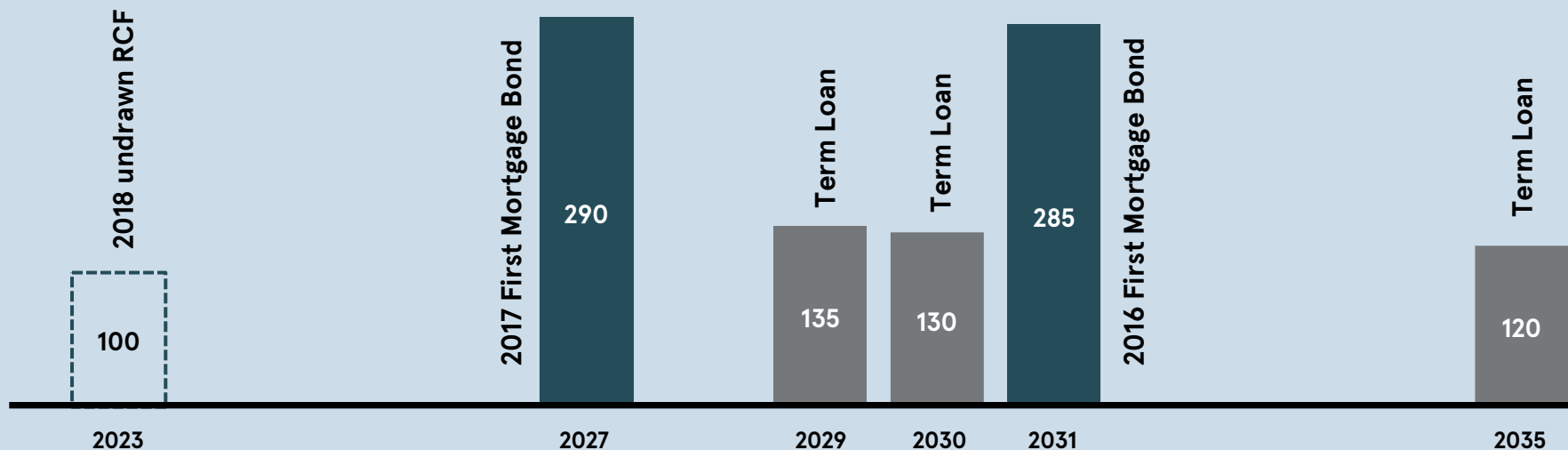
1. Increase in shareholders' equity which would arise on the exercise of share options

2. Our 50% share of deferred tax in the joint venture.

3. Includes the wholly-owned Group's secured term loans and our 50% share of secured term loans in the joint venture

## Debt maturity profile (£m)

Weighted average maturity of debt facilities: 8.0 years<sup>1</sup>



1. Excluding Longmartin non-recourse debt; including undrawn £100m RCF

## Debt covenants

<b>INTEREST COVER</b>				
	<b>Frequency of testing</b>	<b>Summary of measure</b>	<b>Min</b>	<b>Comments</b>
Bonds	Half yearly	Net property income of specifically secured assets, adjusted to exclude certain costs, to gross interest payable under the bonds.	1.15x	Calculation is based on the annualised income accruing at the testing date, or due to accrue within three months. Security top-up (or purchase and cancel sufficient bonds) to 1.25x required if ICR falls below 1.15x
Term loans	Quarterly	Net property income of specifically secured assets, adjusted to exclude certain costs, to gross interest payable under the loans.	1.4x – 1.5x	3-month backward looking test based on actual receipts. 12-month projected test. Cure rights available. Waivers in place until January 2022.
Revolving credit facility	Quarterly	Consolidated net rental income plus dividends from the joint venture to consolidated net interest.	1.5x	Based on Group half year and full year reported information, and management accounts in the interim quarters.
<b>LOAN TO VALUE</b>				
	<b>Frequency of testing</b>	<b>Summary of measure</b>	<b>Min</b>	<b>Comments</b>
Bonds	Half yearly	Nominal value of bonds to valuation of specifically secured assets.	66.67%	Security top-up (or purchase and cancel sufficient bonds) to 60.0% required if LTV exceeds 66.67%.
Term loans	Quarterly	Debt to valuation of specifically secured assets.	60% – 70%	Cure rights available. Cash waterfall applies if LTV > 65%. (£250m term loan)
Revolving credit facility	Quarterly	Amounts drawn to valuation of specifically secured assets.	66.67%	Cure rights available. Draw stop at 50% during term of ICR waiver.



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# Shaftesbury

22 Ganton Street  
Carnaby  
London. W1F 7FD

T: +44 (0)20 7333 8118  
[www.shaftesbury.co.uk](http://www.shaftesbury.co.uk)