

# 2024 Interim Results

31 July 2024

*Investing to create thriving destinations in  
London's West End where people enjoy  
visiting, working and living*







**Delivering on  
our priorities**

**Robust  
financial  
performance**

**Strong  
operating  
performance**

**Confidence in  
medium and  
long-term  
growth**





Delivering on our priorities



# Delivering income and value growth

## Strong performance across the business

- Excellent leasing momentum
- Portfolio valuation growth
- Positive trends in footfall and customer sales
- Converting reversion into contracted income
- Active capital rotation, improving portfolio quality
- Strong balance sheet and high liquidity
- Well-positioned to take advantage of market opportunities

## Confidence in our medium-term targets<sup>1</sup>

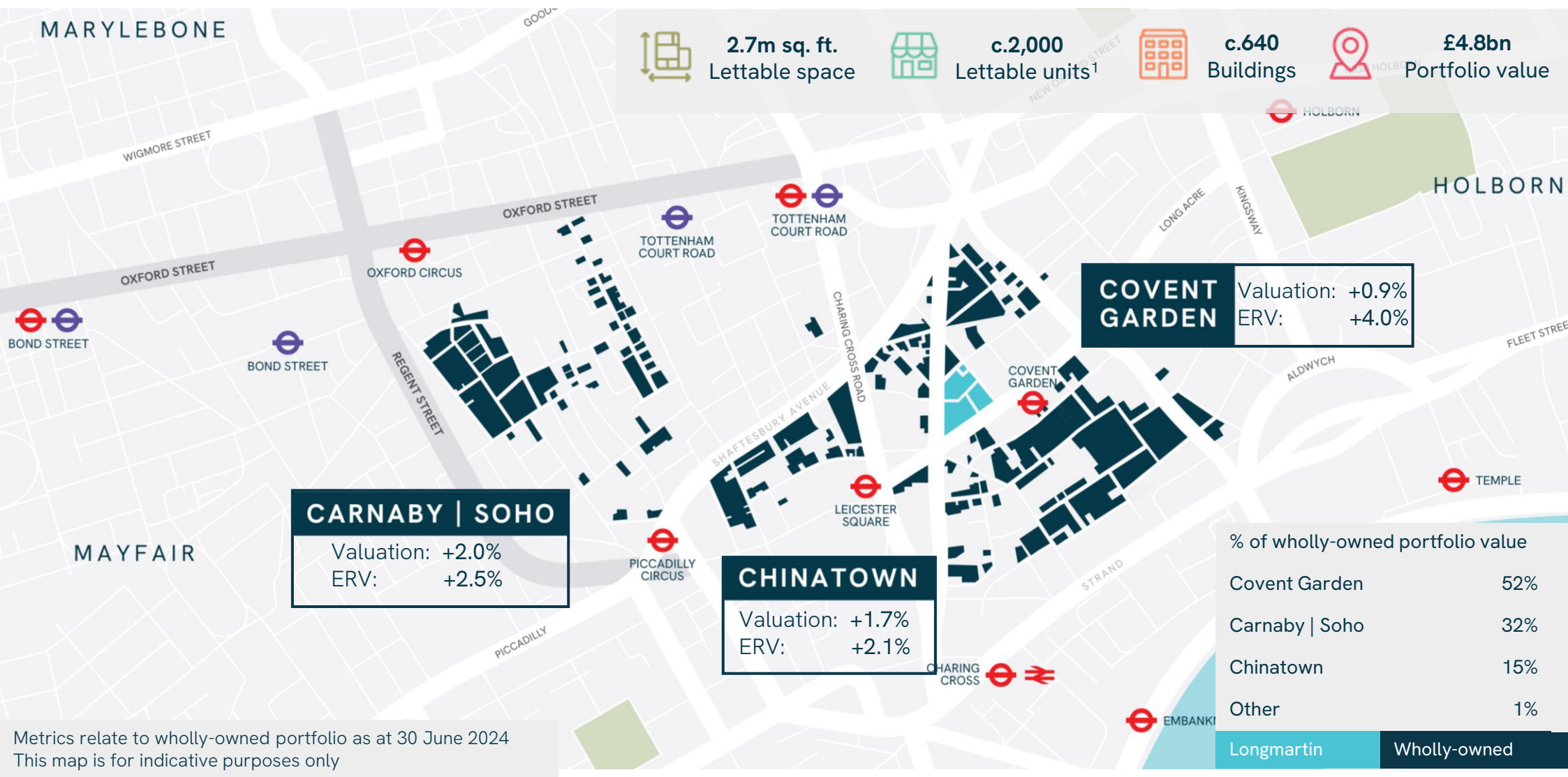
- 5-7% rental growth
- 7-9% total property return
- 8-10% total accounting return

1. Annualised rates over 3 to 5 years, assuming stable cap rates





# Iconic destinations in the heart of London's West End



1. Excludes long-leasehold residential interests



# London's West End

## Unrivalled appeal and features

### Global destination

- Wide variety of retail, hospitality and leisure experiences
- Unrivalled concentration of entertainment and cultural attractions
- Seven days-a-week trading environment

### Excellent connectivity

- Elizabeth Line stations enhancing footfall patterns

### Benefitting from increasing levels of international tourism





# Group headline financials

## Strong performance and progress

### Strong leasing activity delivering rental growth

- 217 leasing transactions; +7% ahead of Dec 23 ERV


### Continued progression in underlying earnings and dividend distribution


### Strong balance sheet


- Low leverage; EPRA LTV **30%**
- High liquidity, positioned to act on market opportunities

### Investing in and enhancing our portfolio


- £216m disposals to date, at a premium to valuation
- £86m reinvested in target acquisitions
- Good pipeline of new opportunities in our markets

**+1.4%** (L-f-L)  
**Portfolio valuation**  
£4.8bn 

**+1.6%**  
**EPRA NTA per share**  
193.4p 

**+3.9%** (L-f-L)  
**Annualised gross income**  
£197m 

**+3.2%** (L-f-L)  
**ERV**  
£241m 

**1.9p**  
**Underlying earnings per share** 

**1.7p**  
**Dividend per share** 





25

KINGLY STREET

DISHOOM

Cafe Bar

Kolumba

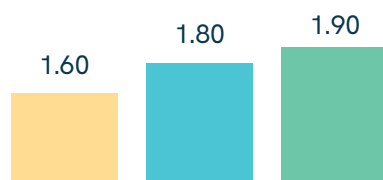
Robust financial performance



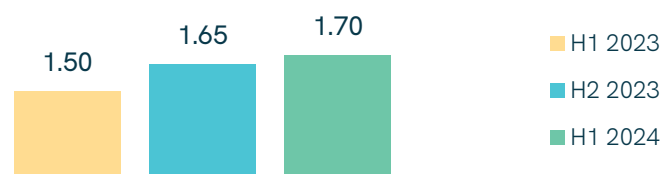
# Growth in underlying earnings and dividends

	H1 2024 £m	H2 2023 £m	H1 2023 £m <sup>1</sup>
Rental income	98.8	101.9	78.0
Property costs	(18.1)	(18.3)	(14.6)
Net rental income	80.7	83.6	63.4
Other income <sup>2</sup>	-	0.1	2.6
Administration costs	(20.1)	(21.4)	(17.9)
Net finance costs	(27.9)	(30.4)	(21.5)
Share of associate profit	1.7	1.2	0.9
Taxation	(0.2)	(0.2)	-
Underlying earnings <sup>3</sup>	34.2	32.9	27.5

Underlying earnings per share (pence)<sup>4</sup>



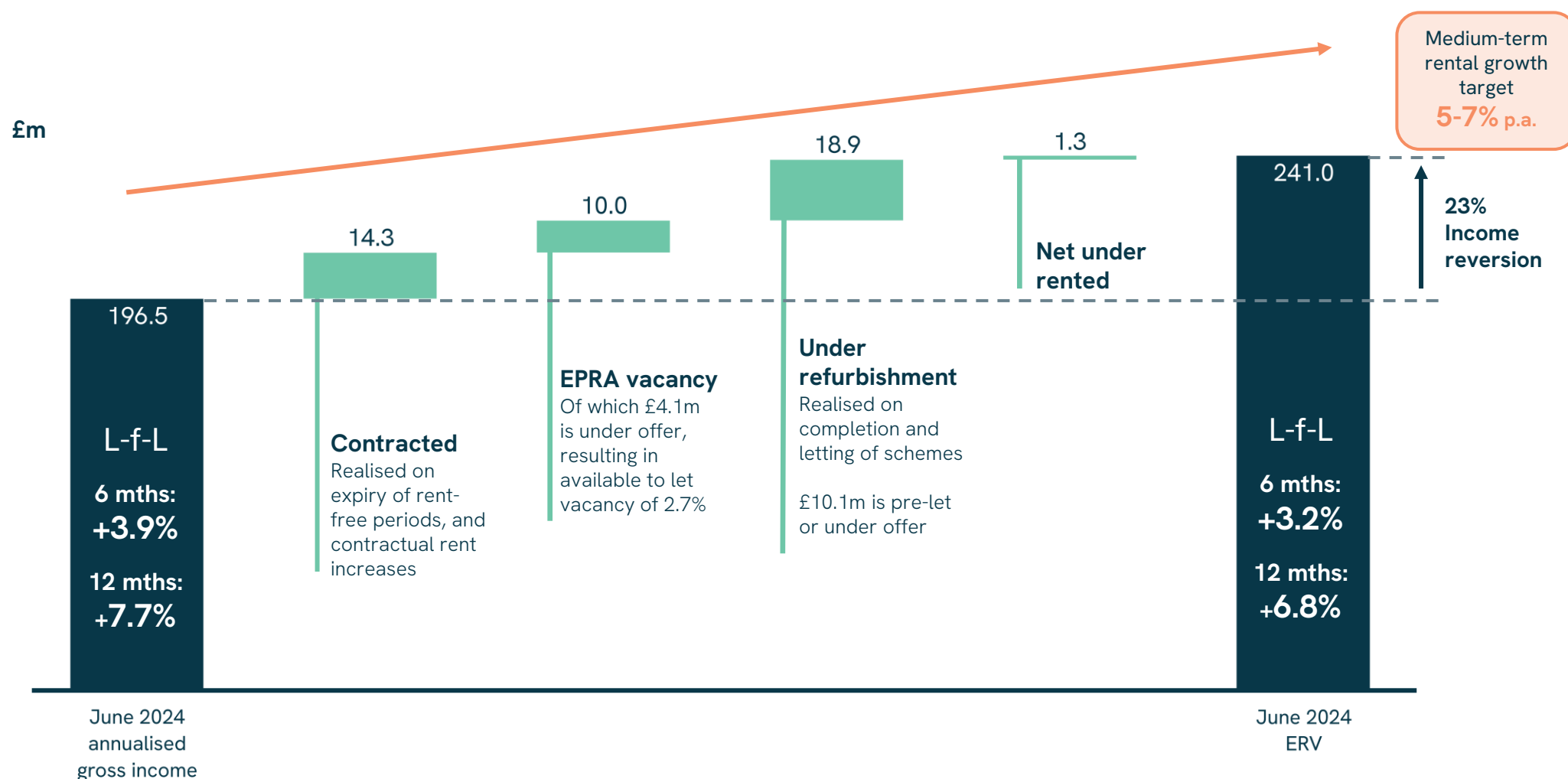
Dividend per share (pence)



1. H1 2023 figures include legacy Shaftesbury PLC from 6 March 2023 and legacy Capco for the 6-month period to 30 June 2023
2. Includes the Shaftesbury PLC dividend of £2.6m received in February 2023 prior to merger completion
3. Adjusted Company EPRA cost ratio 37.8%, having been over 50% on a pro forma basis at time of merger
4. Based on illustrative pro forma H1 2023 underlying earnings of £29.9m



# Capturing rental growth and confidence in medium-term targets



Absolute change since Dec 23 (£m)

+3.7

(3.0)

(0.9)

+5.0

(0.7)

+4.1

Relates to the wholly-owned portfolio only

£7.6 million of ERV was disposed of and £4.5 million ERV acquired during the period



# Valuation growth resulting in increased NTA per share

	2024 £m 30 Jun	2023 £m 31 Dec	Variance £m
Property portfolio <sup>1</sup>	4,794	4,760	34
Investment in joint ventures and associates	86	83	3
Net debt	(1,481)	(1,499)	18
Other	138	136	2
<b>Net assets</b>	<b>3,537</b>	<b>3,480</b>	<b>57</b>
<b>EPRA net tangible assets</b>	<b>3,538</b>	<b>3,479</b>	<b>59</b>
<b>EPRA net tangible assets per share (pence)<sup>2</sup></b>	<b>193</b>	<b>190</b>	<b>3</b>

## EPRA net asset value metrics:

- NRV (net reinstatement value): 211.6 pence per share
- NTA (net tangible assets): 193.4 pence per share
- NDV (net disposal value): 196.0 pence per share

1. The market value of wholly-owned property portfolio is £4,831.1m (2023: £4,795.3m)
2. Refer to page 38 for the EPRA NTA per share movement



# Return to valuation growth driven by improved ERV

## Valuation +1.4% L-f-L over H1 to £4.8bn

- +3.2% L-f-L ERV growth to £241m
- +7bps movement to 4.4% equivalent yield (4.6% for the commercial portfolio)

## Strong rental growth prospects

- Consistent ERV growth delivered over 18 months
- Overall ERV levels still -2% vs 2019
- Retail ERV -15% vs 2019

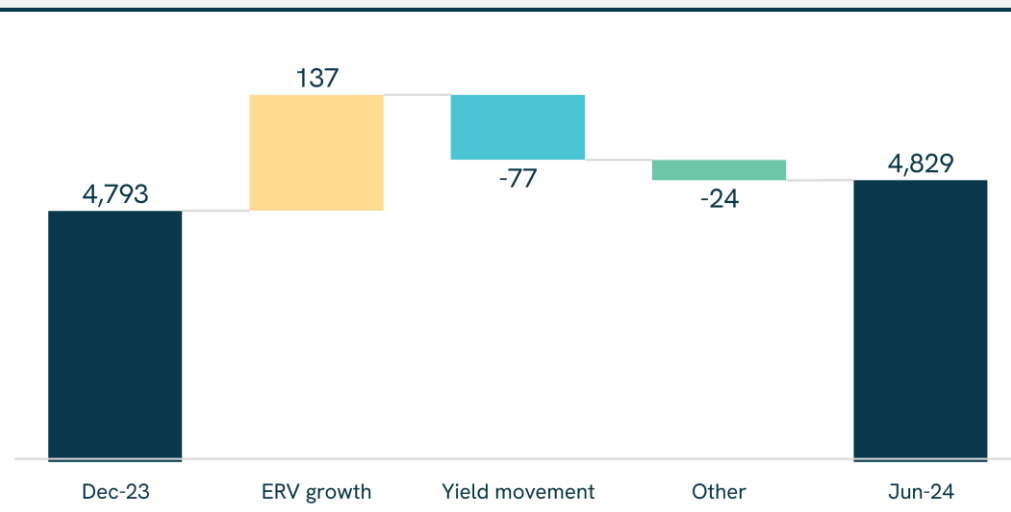
## Valuation well-underpinned

- Current valuation well below historic levels
- Limited new supply
- Long history of demand exceeding supply

### Valuation and ERV well-underpinned

	Equivalent yield	ERV psf	Valuation psf
June 2024	4.4%	£88	£1,764

### Main areas of valuation movement<sup>1</sup>



1. Excludes £1.9 million of Group properties primarily held in Lillie Square Holdings (a wholly-owned subsidiary)



# Strong balance sheet and debt metrics

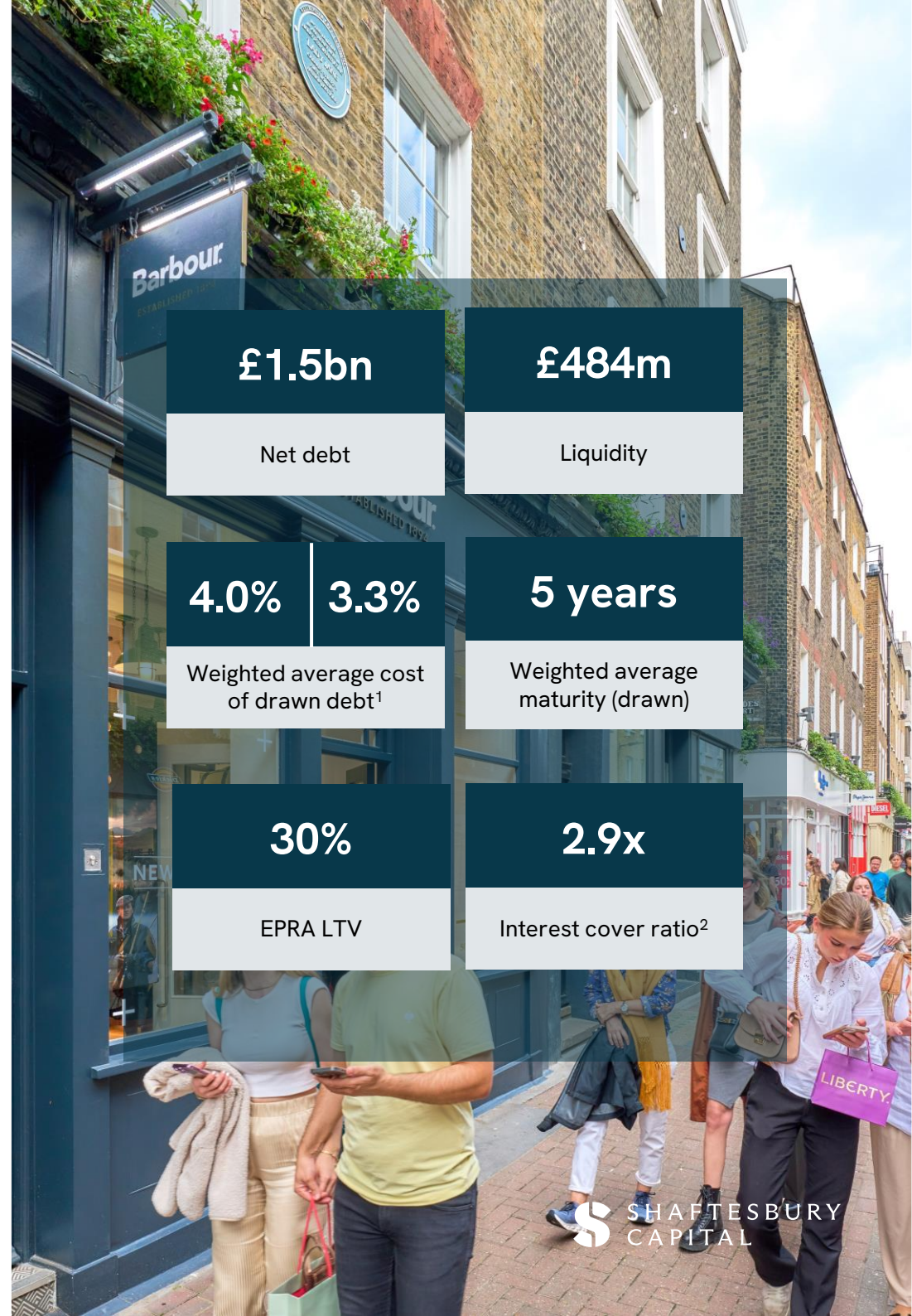
## Access to substantial liquidity

- £484m of cash and undrawn facilities, taking into account repayment of £95m of maturing private placements in H2
- Well-positioned to act on market opportunities
- Modest capital commitments

## Finance costs protected against rates movements

- Fully protected against current floating rate exposure
- £350m of SONIA hedging exposure capped at 2.3% (2024) and £250m capped at 3.0% (2025)

1. Current weighted average cash cost of debt is 4.0 per cent, or 3.3 per cent after taking account of interest income on cash deposits and the benefit of interest rate caps and collars
2. Interest cover shown before admin costs; 2.2x post-costs. Refer to page 39



**£1.5bn**

Net debt

**£484m**

Liquidity

**4.0%**

Weighted average cost  
of drawn debt<sup>1</sup>

**3.3%**

**5 years**

Weighted average  
maturity (drawn)

**30%**

EPRA LTV

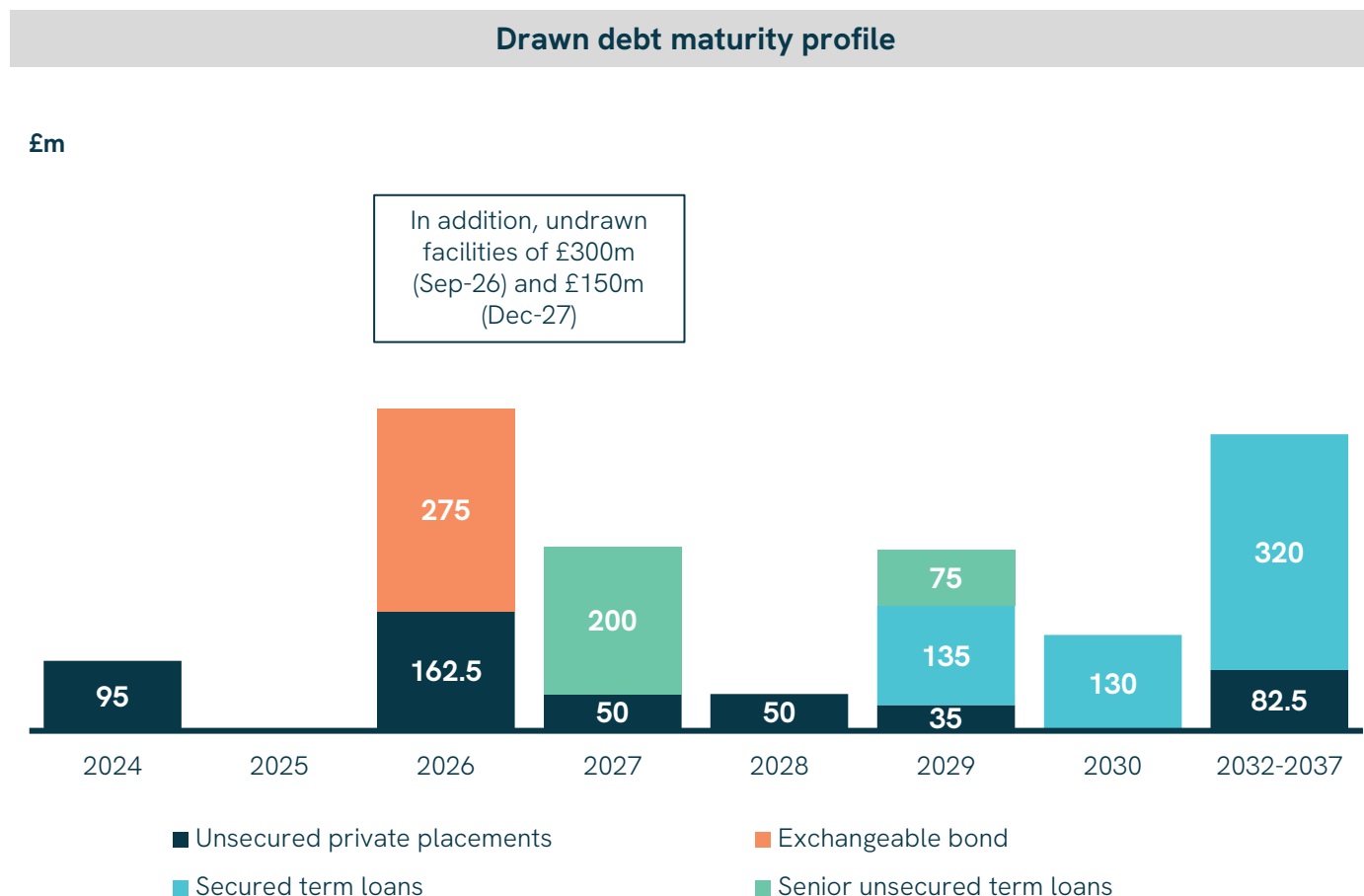
**2.9x**

Interest cover ratio<sup>2</sup>



# Diversified debt profile and sources of funding

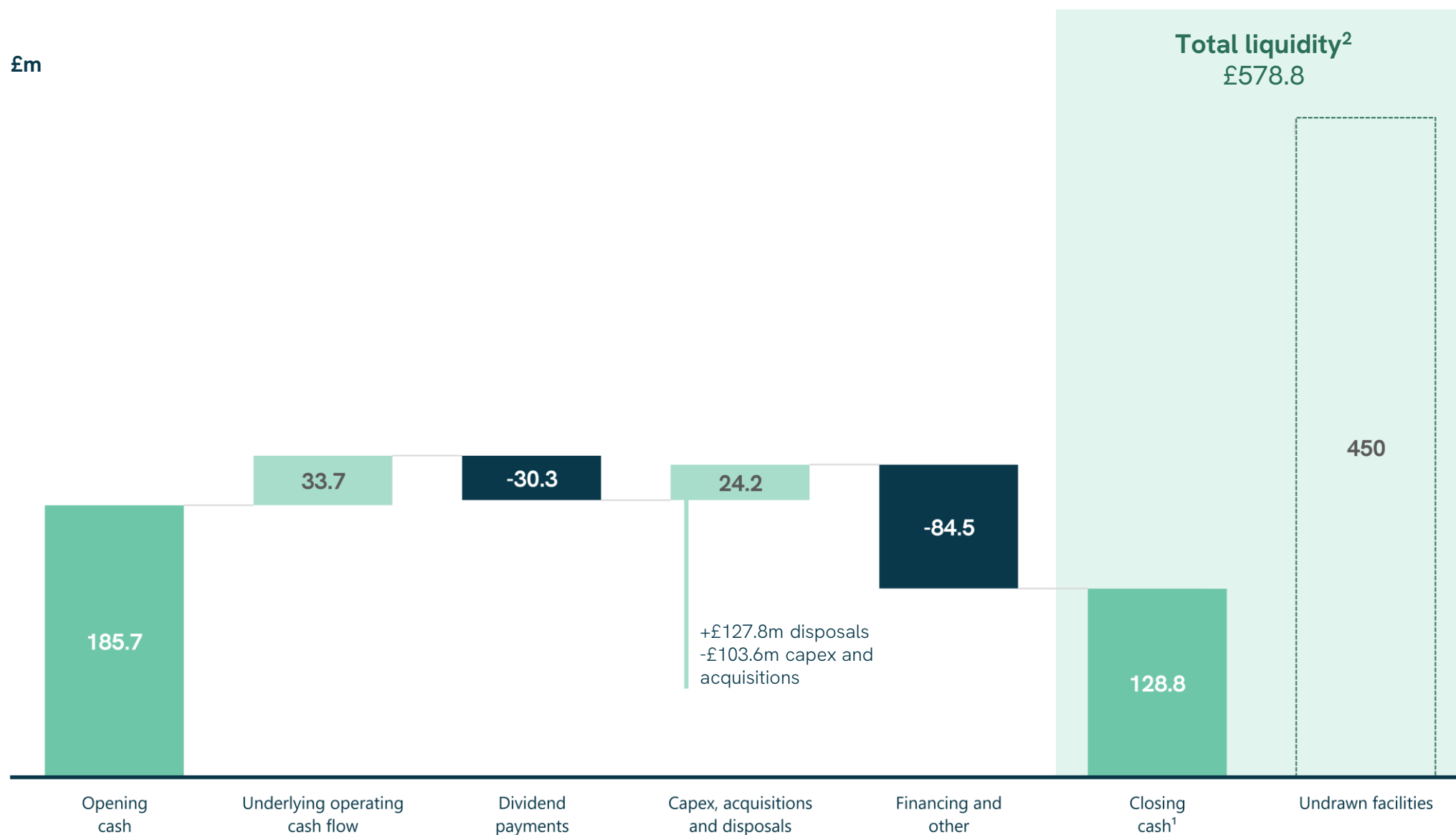
- Early exercise of first extension on £350m loan facility (£200m term plus £150m undrawn RCF), taking maturity to December 2027
- Completion of new 5-year unsecured bilateral £75m term loan
- Scheduled repayment of £95m of maturing private placements in H2 with group liquidity
- Access to a broad range of public and private capital and financing markets





# Access to significant liquidity

£m



1. Closing cash excludes £13.9 million of tenant deposits

2. £484 million of cash and undrawn facilities, taking into account repayment of £95 million of maturing private placements in H2 2024





Strong operating performance



## Strong leasing momentum

### Strategy translating into performance

217 new lettings/renewals

£28.1m

+7.4% vs Dec-23 ERV

+15.8% vs previous rent

38 commercial rent reviews

£10.6m

+5.3% vs previous rent

High occupancy

2.7%

ERV available to let





# Retail

## A strong retail leasing market

- Continued customer sales growth

## Emphasis on category selection

## 20 retailers have upsized or relocated across the portfolio to date

- Increased scale and depth providing opportunity

## 40 new lettings and renewals:

- £9.3m; +5.4% vs Dec-23 ERV
- Rent reviews: £3.1m; +4.7% vs previous passing rents

**£82.5m**

ERV  
+2.8% L-f-L

**34%**

of portfolio  
value

**£115**

ERV  
per sq ft

**417**

Units  
0.7m sq ft

High performing  
categories

Premium fashion

Footwear

Beauty &  
wellness

Performance &  
outwear

Digitally native

Alo, Neal St



# Significant opportunity to grow rents

## Retail ITZA rental tones by street

- Average SHC Zone A retail rents up 4% to £480 ZA in H1
- Average SHC rents significantly below West End average
- Broad range of price points
- Affordable rent to sales across portfolio





# Hospitality & leisure

## Strong customer and consumer demand

- 4 new concepts introduced in Covent Garden
- Introducing al fresco on Carnaby St and progressing Kingly Court line-up
- Continued demand across Chinatown

## High occupancy

- 0.8% of ERV available to let

## 20 new lettings and renewals: £4.0m; +8.6% vs Dec-23 ERV

- Rent reviews: £6.1m; +5.9% vs previous passing rents



**£82.7m**  
ERV  
+3.7% L-f-L

**34%**  
of portfolio  
value

**399**  
Units  
1.0m sq ft

**£87**  
ERV per sq ft



# Offices

## Strong leasing momentum for West End prime offices

- Attracted to high quality space in vibrant locations
- High amenity value and excellent environmental credentials
- Carnaby and Covent Garden capturing strong demand
- >£100 psf rents established on new prime space
- Fully-furnished, flexible leasing packages well-received

## Strong pipeline to create prime space

- £10.6m ERV to be delivered over 6-12 months (c.50% pre-let or under offer)

## 39 new lettings and renewals: £10.5m; +10.3% vs Dec-23 ERV

- Rent reviews: £1.4m; +5.3% vs previous passing rents

**£50.3m**

ERV  
+4.8% L-f-L

**18%**

of portfolio  
value

**£78**

ERV  
per sq ft

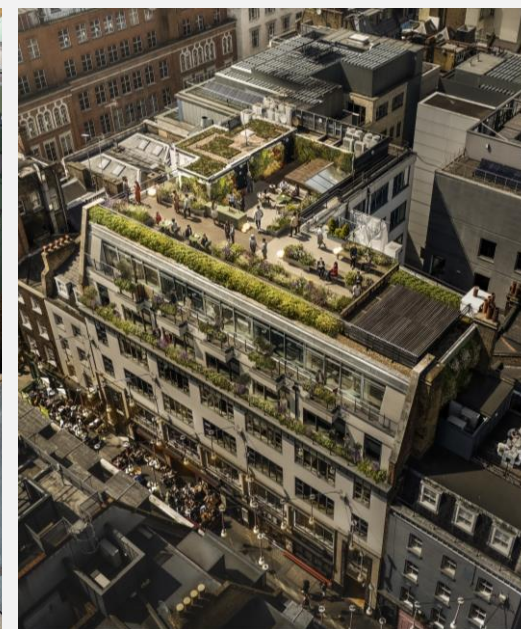
**409**

Units  
0.6m sq ft

## Selection of H2 2024 completions



**The Floral**  
£2.3m ERV  
23,000 sq ft of office space across  
5 floors



**22 Ganton Street**  
£1.4m ERV  
15,000 sq ft of office space across  
4 floors



# Residential

## Robust demand across our West End portfolio

- Interest from a broad range of customers
- Autumn is typically the peak leasing period

## 118 new lettings and renewals completed

- £4.3m new contracted income over the period
- Rents achieved +7.3% vs previous rents

## Low vacancy and high rate of renewals

**£25.5m**  
ERV  
-0.2% L-f-L

**14%**  
of portfolio  
value

**£59**  
ERV  
per sq ft

**683**  
Units  
0.4m sq ft



# Investing in and upgrading our portfolio

## Investment opportunities across the portfolio

- Refurbishments which enhance our assets (£19.5m capex incurred this period)
- 194k per sq ft (7.8% of ERV) under refurbishment (c.50% pre let or under offer)

## Enhancing the quality of our portfolio

- Disposals of £216m (before costs) completed since merger, at a premium to valuation
- £86m disposal proceeds reinvested in acquisitions to date
- Well-positioned to take advantage of further market opportunities

Refurbishment: The Hide, 3 Kingly Court



Disposal: Fitzrovia holdings  
£71m



Acquisition: 25-31 James  
Street, Covent Garden £75m





# Creating sustainable and vibrant places

Where people enjoy visiting, working and living

## Commitment to become Net Zero Carbon by 2030

- Updated net zero carbon roadmap to be published in H2
- Our first EPRA Sustainability Data Report published in H1

## Future proofing our heritage properties

- Enhancing environmental performance is part of our regular capex programme
- Reducing carbon emission by reusing, recycling and repurposing

## Reviewing community investment

- Stakeholder engagement to understand community needs and opportunities
- To support the vibrant communities that make our places thrive

## EPC performance

**84%**

A-C rating

**+4ppts**  
in the period

**65%**

A-B rating

**+9ppts**  
in the period





# Confidence in medium and long-term growth

## Delivering income and value growth

- History of long-term resilience and sustained demand for the West End

## Opportunities from scale

- Strong leasing pipeline and excellent levels of activity
- Over 20 customers upsizing across the portfolio

## Significant growth potential across our portfolio

- Selective expansion opportunities adding to our growth prospects

## Well-positioned to take advantage of market opportunities

## Confidence in medium-term targets<sup>1</sup>

- 5-7% rental growth
- 7-9% total property return
- 8-10% total accounting return

1. Annualised rates over 3 to 5 years, assuming stable cap rates







Confidence in medium and long-term growth









# Appendices



# Our priorities over the next 3-5 years

1. Deliver growth in rents, earnings and dividends
2. Realise long-term potential of our assets
3. Accelerate cost savings and operating efficiencies
4. Accretive investment into our portfolio
5. Active asset rotation through capital recycling
6. Maintain a strong balance sheet with access to liquidity
7. Deliver on our environmental commitments and support our local communities and stakeholders
8. Be a good partner for our people, customers and stakeholders





## Our strategy

To deliver long-term income and value growth from our unique portfolio of properties through investment, curation and responsible stewardship

Creative and active approach

Place our customers at the heart of the business

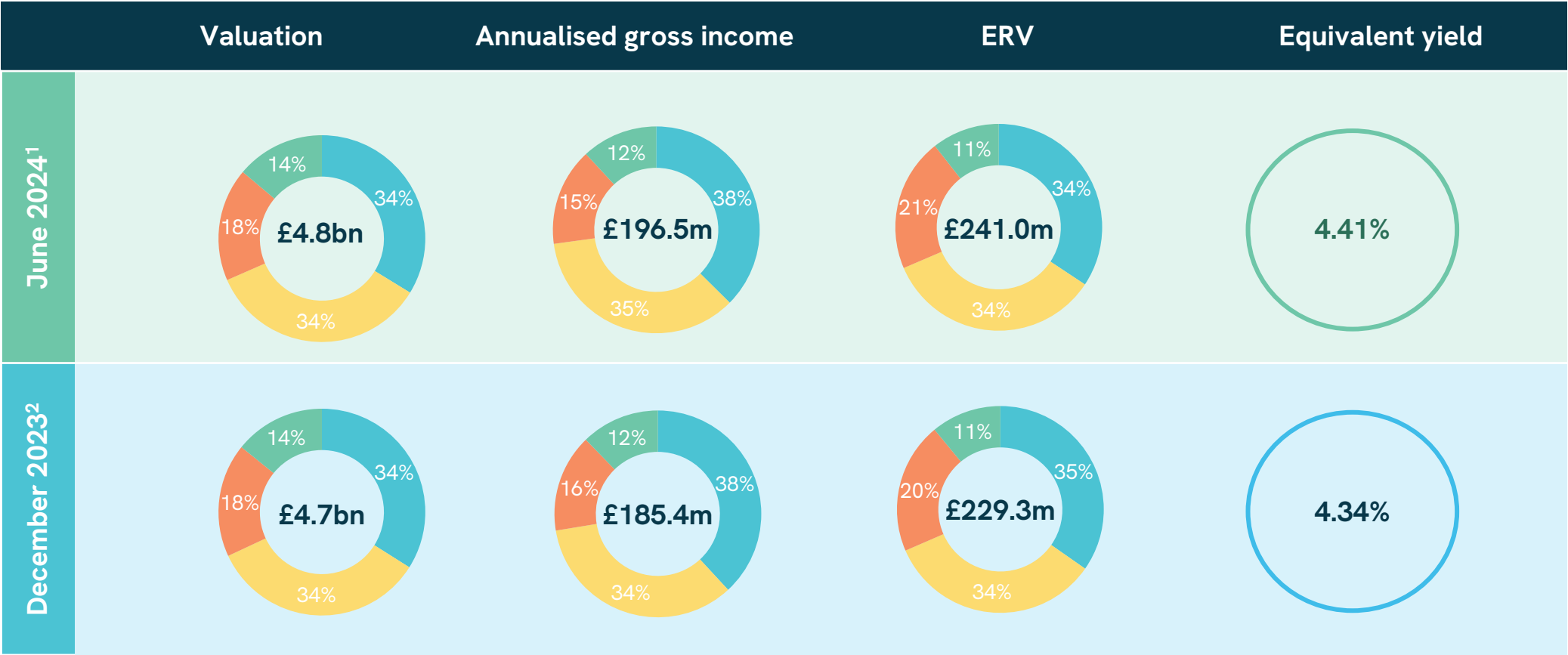
Disciplined financial management

Sustainable and community minded

Benefitting all stakeholders and contributing to the success of the West End

Mixed-use portfolio

Well-balanced, diverse income streams



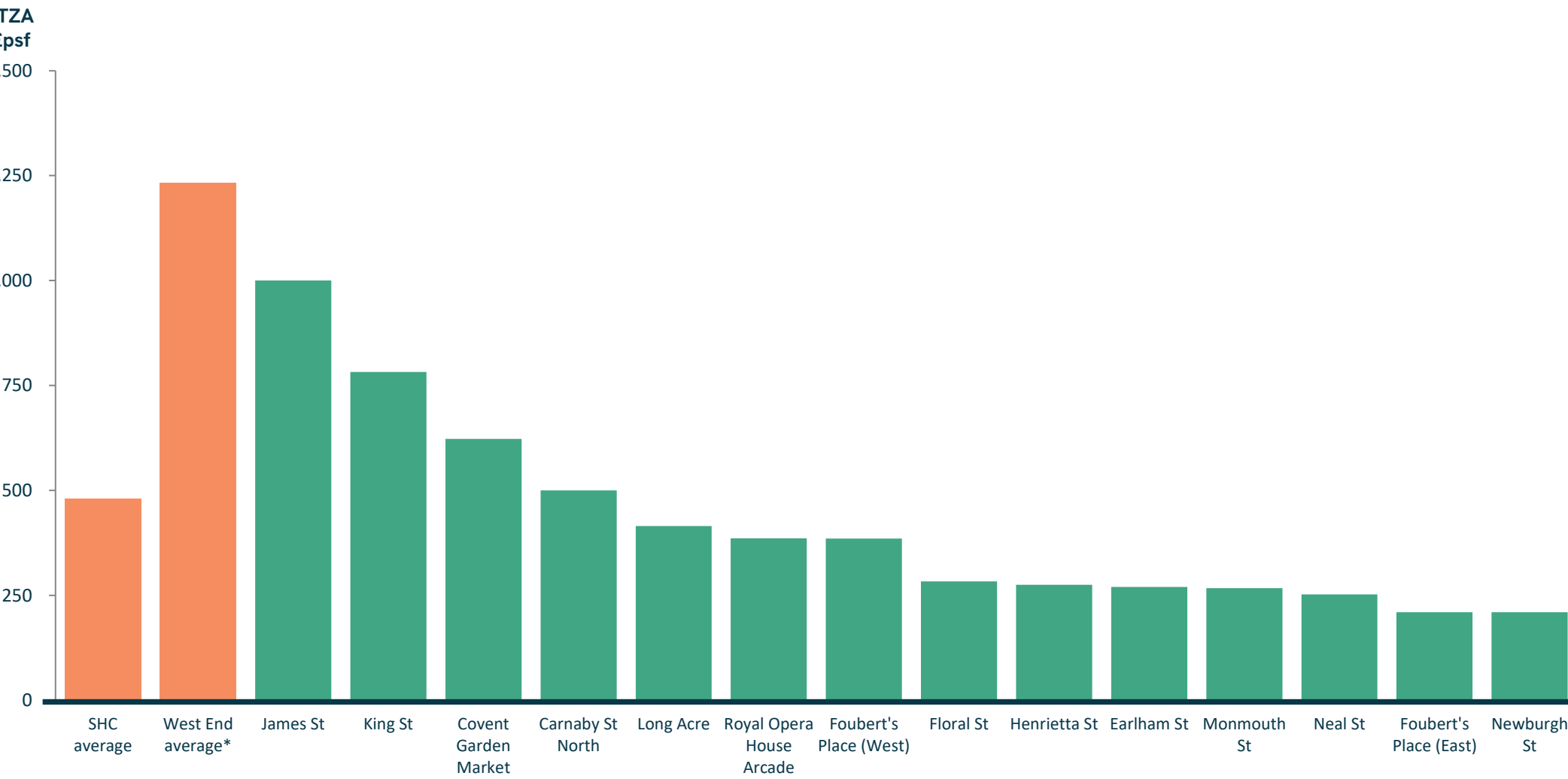
Hospitality & Leisure
Retail
Office
Residential

1. Includes 2024 acquisitions: Annualised gross income £3.9 million and ERV £4.5 million  
2. Adjusted for disposals: Annualised gross income £7.4 million and ERV £7.6 million



# Retail ITZA rental tones by street

Significant opportunity to grow rents



■ Shaftesbury Capital ownership; streets are based on 20ft Zone A

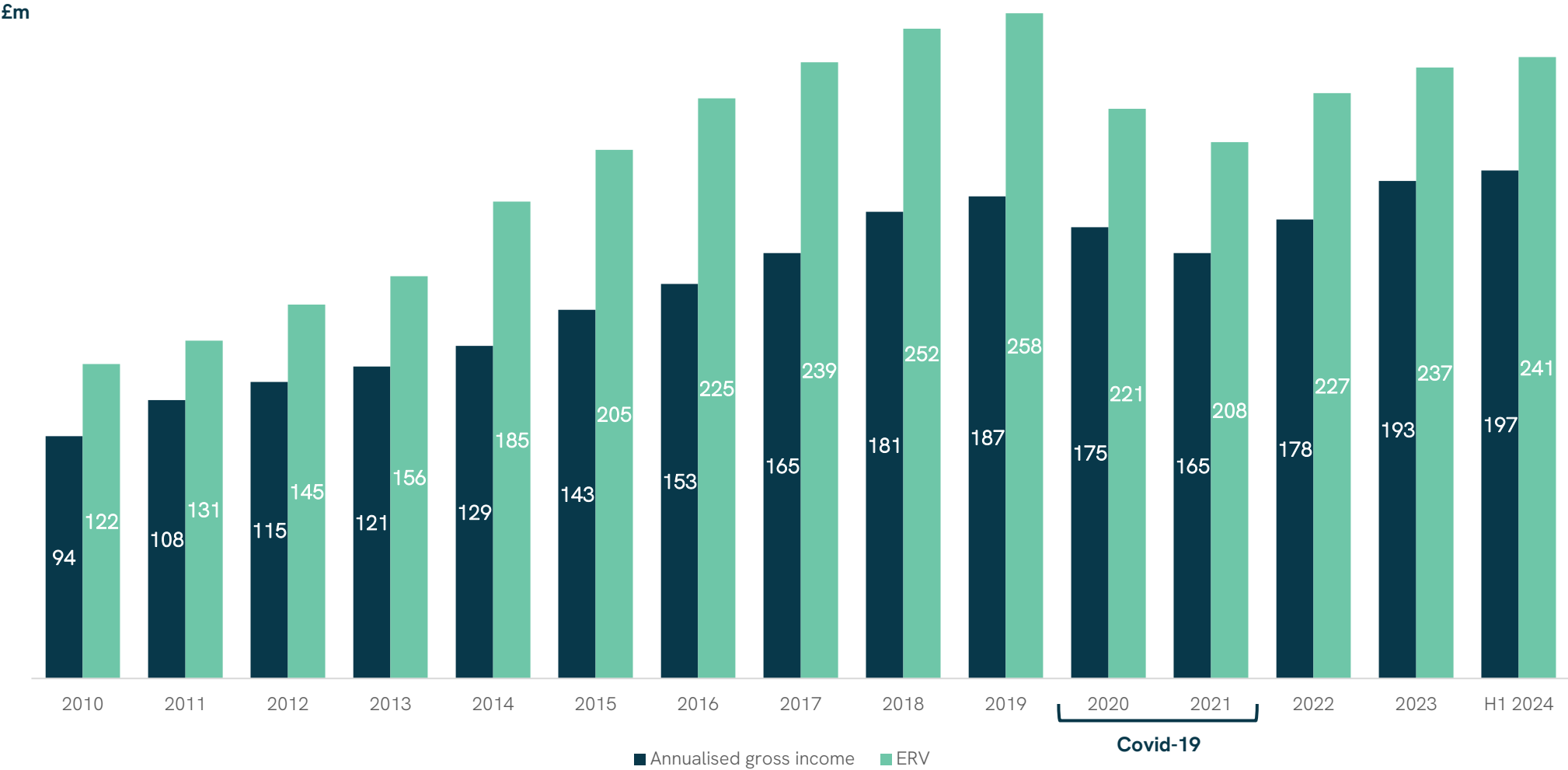
■ Average Zone A rents

\*Average prime West End Zone A rent relates to Bond Street, Regent Street and Oxford Street, based on 30ft Zone A










# Historical reversionary potential and ERV growth



Numbers reflect the combined reported figures of Capco and Shaftesbury PLC from 2010 to 2022

# Portfolio summary by use

	Retail  <b>34%</b>	Hospitality & leisure  <b>34%</b>	Offices  <b>18%</b>	Residential  <b>14%</b>	Total  <b>100%<sup>1</sup></b>
Valuation (£m) <sup>2</sup>	1,675.5	1,629.6	854.8	669.3	<b>4,829.2</b>
Annualised gross income (£m)	69.6	73.5	30.0	23.4	<b>196.5</b>
ERV (£)	82.5	82.7	50.3	25.5	<b>241.0</b>
ERV psf (£)	115	87	78	59	<b>88</b>
Net initial yield	3.8%	4.1%	2.9%	2.8%	<b>3.6%</b>
Topped up net initial yield	4.1%	4.2%	3.4%	N/A	<b>3.9%</b>
Equivalent yield	4.5%	4.7%	4.9%	3.1%	<b>4.4%</b>
L-f-L valuation movement	+1.2%	+2.4%	+1.7%	-1.0%	<b>+1.4%</b>
L-f-L ERV movement	+2.8%	+3.7%	+4.8%	-0.2%	<b>+3.2%</b>
L-f-L annualised gross income growth	+3.8%	+4.1%	+5.6%	+1.3%	<b>+3.9%</b>
WAULT <sup>3</sup>	3.3	8.2	2.9	1.2	<b>4.7</b>
Floor Area (sq ft m) <sup>4</sup>	0.7	1.0	0.6	0.4	<b>2.7</b>
Unit Count <sup>4</sup>	417	399	409	683	<b>1,908</b>

1. Percentage of wholly-owned valuation

2. Excludes £1.9 million of Group properties primarily held in Lillie Square Holdings (a wholly-owned subsidiary)

3. Lease expiry profile based on the earlier of lease break and lease expiry

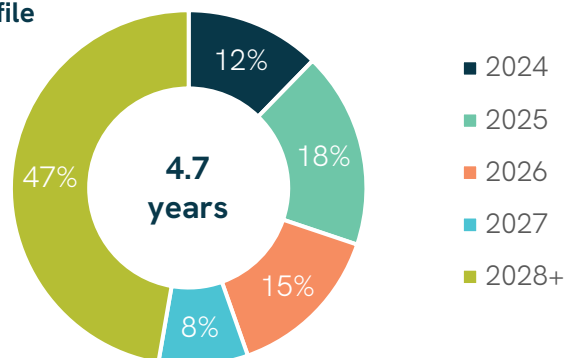
4. Excludes long-leasehold residential interests.



# Portfolio valuation summary by destination






	Covent Garden 52%	Carnaby   Soho 32%	Chinatown 15%	Fitzrovia 1%	Total 100% <sup>1</sup>
Valuation (£m) <sup>2</sup>	2,574.9	1,523.7	702.1	28.5	<b>4,829.2</b>
Annualised gross income (£m)	102.1	61.0	31.9	1.5	<b>196.5</b>
ERV (£)	127.4	78.4	33.7	1.5	<b>241.0</b>
ERV psf (£)	91	88	80	62	<b>88</b>
Net initial yield	3.5%	3.4%	4.0%	4.3%	<b>3.6%</b>
Topped up net initial yield	3.8%	3.8%	4.0%	4.3%	<b>3.9%</b>
Equivalent yield	4.4%	4.5%	4.3%	4.1%	<b>4.4%</b>
L-f-L valuation movement	+0.9%	+2.0%	+1.7%	-0.1%	<b>+1.4%</b>
L-f-L ERV movement	+4.0%	+2.5%	+2.1%	-	<b>+3.2%</b>
L-f-L annualised gross income growth	+4.4%	+3.9%	+2.4%	+0.5%	<b>+3.9%</b>
WAULT <sup>3</sup>	4.9	4.1	5.5	3.9	<b>4.7</b>
Floor Area (sq ft m) <sup>4</sup>	1.4	0.9	0.4	-	<b>2.7</b>
Unit Count <sup>4</sup>	864	665	350	29	<b>1,908</b>

## WAULT profile



1. Percentage of wholly-owned valuation
2. Excludes £1.9 million of Group properties primarily held in Lillie Square Holdings (a wholly-owned subsidiary)
3. Lease expiry profile based on the earlier of lease break and lease expiry
4. Excludes long-leasehold residential interests

## Portfolio leasing summary by use

	Retail  34%	Hospitality & leisure  34%	Offices  18%	Residential  14%	Total  100% <sup>1</sup>
H1 2024 transactions	40	20	39	118	217
New contracted rent (£m)	9.3	4.0	10.5	4.3	28.1
% above Dec 23 ERV	5.4%	8.6%	10.3%	3.9%	7.4%
% above previous passing rent	17.7%	20.2%	17.6%	7.3%	15.8%

## Portfolio leasing summary by destination

	Covent Garden 52%	Carnaby   Soho 32%	Chinatown 15%	Fitzrovia 1%	Total 100% <sup>1</sup>
H1 2024 transactions	103	80	30	4	217
New contracted rent (£m)	15.2	11.3	1.4	0.2	28.1
% above Dec 23 ERV	3.6%	12.6%	10.0%	7.4%	7.4%
% above previous passing rent	17.5%	12.9%	16.8%	4.4%	15.8%

In addition, 38 commercial rent reviews, rental value of £10.6 million +5.3 per cent ahead of previous passing rents

1. Percentage of wholly-owned portfolio valuation



## Available to let

	Retail	Hospitality & leisure	Offices	Residential	Total <sup>1</sup>
ERV (£m)	1.3	1.9	1.9	0.8	5.9
% of portfolio	0.6%	0.8%	0.9%	0.4%	2.7%
Area ('000 sq ft)	18.6	46.2	26.3	12.0	103.1

1. Includes 17 units let on a temporary basis (ERV £1.3m)

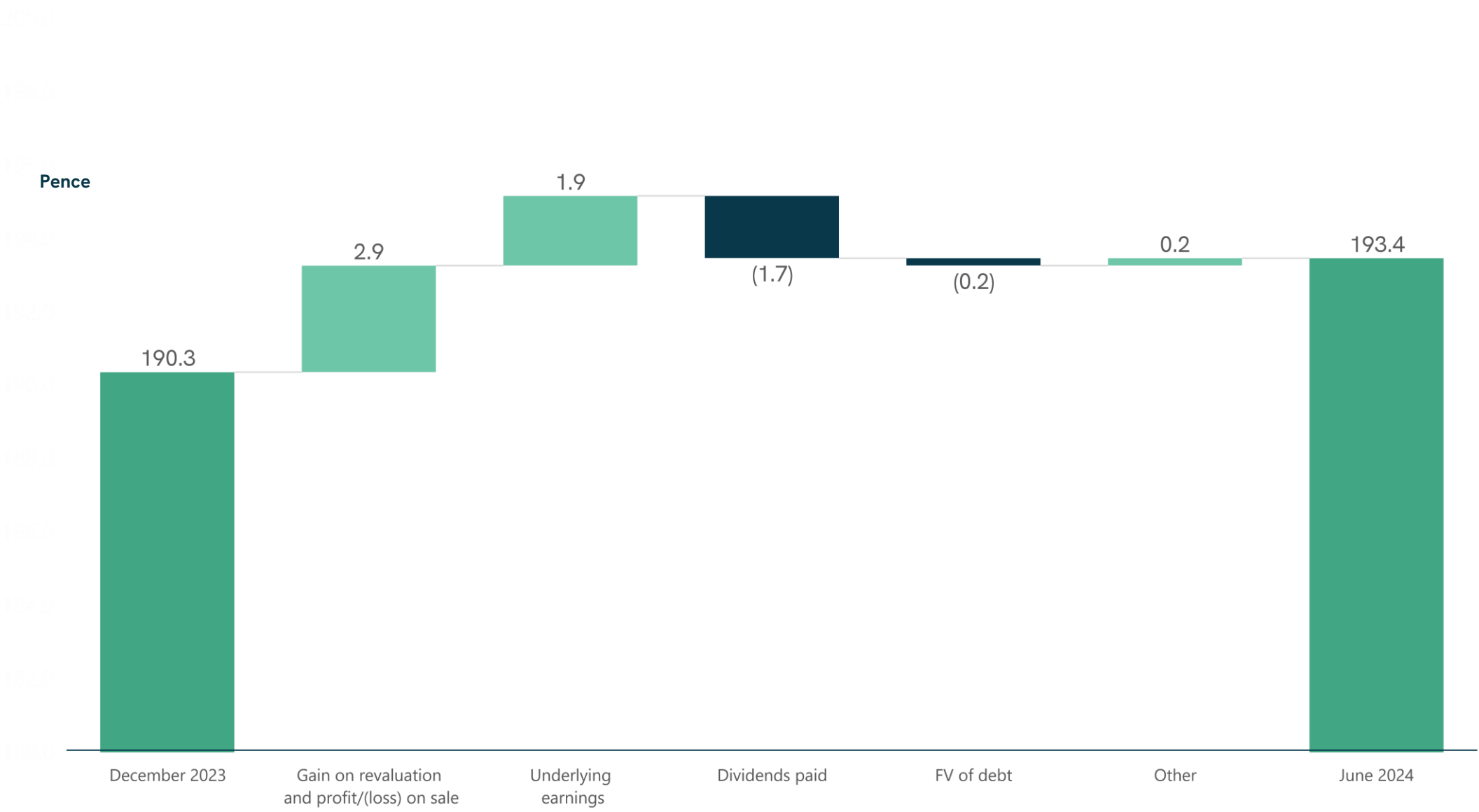
## Under offer

	Retail	Hospitality & leisure	Offices	Residential	Total
ERV (£m)	1.5	1.8	0.7	0.1	4.1
% of portfolio	0.6%	0.8%	0.3%	0.1%	1.8%
Area ('000 sq ft)	11.0	22.4	9.1	2.2	44.7

## Under refurbishment

	Retail	Hospitality & leisure	Offices	Residential	Total
ERV (£m)	4.3	3.0	10.6	1.0	18.9
% of portfolio	1.8%	1.2%	4.4%	0.4%	7.8%
Area ('000 sq ft)	31.0	34.6	110.3	17.9	193.8

# EPRA NTA per share movement





## Strong covenant position

<b>Loan-to-value</b>	<b>H1 2024 £m</b>	<b>H1 2023 £m</b>
Debt at nominal value	1,609.8	1,711.3
Less: cash <sup>1</sup>	(128.8)	(157.3)
Net debt	1,481.0	1,554.0
Total property portfolio at market value	4,831.1	4,865.2
<b>Loan-to-value</b>	<b>30.7%</b>	<b>31.9%</b>
EPRA net debt <sup>2</sup>	1,527.7	1,552.5
EPRA property portfolio <sup>2</sup>	5,060.1	5,019.3
<b>EPRA loan-to-value<sup>2</sup></b>	<b>30.2%</b>	<b>30.9%</b>
<b>Interest cover</b>	<b>H1 2024 £m</b>	<b>H1 2023 £m</b>
Net finance costs	(27.9)	(21.5)
<i>Underlying operating profit:</i>		
Net rental income	80.7	63.4
Other income	0.2	2.6
	80.9	66.0
<b>Interest cover</b>	<b>2.9x</b>	<b>3.1x</b>
Underlying administrative expenses	(20.1)	(17.9)
<b>Interest cover post administrative expenses</b>	<b>2.2x</b>	<b>2.2x</b>

2.9x is aligned with the calculation of the group-level debt covenants

1. Excludes tenant deposits of £13.9 million
2. Refer to 2024 Interim Results press release for further information

# Debt covenants summary

	Nominal Value	Average interest rate	Maturity	Test Frequency	ICR Covenant	LTV Covenant
Aviva term loan	£450m	4.7%	2030: £130m 2033: £200m 2035: £120m	Half yearly	1.35x	65%
Canada Life term loan	£135m	4.5%	2029	Quarterly	1.4x	60%
Exchangeable bond <sup>1</sup>	£275m	2.0%	2026	-	-	-
Senior unsecured term loan <sup>2,3</sup>	£200m	SONIA plus margin	2027 <sup>4</sup>	Half yearly	1.2x	60%
Senior unsecured revolving credit facility <sup>2,3</sup>	£150m	Undrawn	2027 <sup>4</sup>	Half yearly	1.2x	60%
Private placements	£475m	2.7%	2024: £95m 2026: £163m 2027-2037: £217m	Half yearly	1.2x	60%
CG revolving credit facility	£300m	Undrawn	2026	Half yearly	1.2x	60%
Unsecured bilateral £75m term loan <sup>2,3</sup>	£75m	SONIA plus margin	2029 <sup>5</sup>	Half yearly	1.2x	60%

1. Exchangeable bond has no financial covenants

2. Additional requirement that Group unencumbered assets are equal to or exceed 1.5x Group unsecured debt

3. Interest rate protection in place. £350m capped at 2.3% (2024) and £250m capped at 3.0% (2025)

4. Has a further 1-year extension option

5. Has two 1-year extension options



# Joint ventures and associates

We own a 50 per cent interest in Lillie Square and Longmartin; all figures represent our 50 per cent share

## Lillie Square (Joint venture)

### Leasing activity

- Over 60 units leased on short-term basis representing £1.9m contracted income

### Valuation

- -0.6% decline (like-for-like) to £65.1m

### Funding

- Cash position £4.3m
- £4.0m distributed to each partner in the period

## Longmartin (Associate)

### 2.6% (like-for-like) capital value increase to £164m

- ERV growth +6.7% to £10.1m
- Equivalent yield (+11 bps) to 4.97%
- Annualised gross income £8.2m
- Net debt £58.1m and loan to value of 35%

Following the merger, The Mercers elected to consider acquiring the Company's shares in the Longmartin investment and discussions remain ongoing. There is no certainty that a transaction relating to the Company's investment in Longmartin will be agreed



Lillie Square



Longmartin

# A sustainable and responsible business

## Benchmarks<sup>1</sup>



EPRA sustainability reporting awards  
Gold



Standing Investments Assessment  
74/100 with 2 Green Stars



Carbon Disclosure Project



FTSE4Good



ISS ESG Corporate Rating: 1st Decile



## Memberships<sup>2</sup>



1. Benchmark scores primarily based on legacy Capco data. This will be updated for Shaftesbury Capital as part of forthcoming index reporting cycle  
2. All memberships are current



# Principal risks

Economic, political and operating environment	<ul style="list-style-type: none"> <li>Impact of uncertain interest rate environment and lack of availability or increased cost of debt or equity funding</li> <li>Inflationary pressures on operating costs, including energy and the cost-of-living crisis</li> <li>Adverse impact on business and consumer confidence, increased material costs, prolonged supply chains and reduced labour supply</li> <li>Decline in real estate valuations due to macroeconomic conditions</li> <li>Persistent significant discount in the share price relative to EPRA NTA</li> <li>Uncertain political climate and/or changes to legislation and policies following change in Government</li> </ul>
Portfolio	<ul style="list-style-type: none"> <li>Inability of the Group to adopt the appropriate strategy or to react to changing market conditions or changing consumer behaviour (including, but not limited to, structural changes in the office, retail and hospitality sectors)</li> <li>Portfolio concentration</li> <li>Volatility in the investment market</li> </ul>
Leasing and asset management	<ul style="list-style-type: none"> <li>Inability to achieve target rents or to attract target customers due to market conditions</li> <li>Competition from other locations/formats</li> <li>Unfavourable planning/licensing policy, legislation or action impacting on the ability to secure approvals or consents</li> </ul>
Operational resilience	<ul style="list-style-type: none"> <li>Misconduct or poor operational or sustainability standards</li> <li>Poor performance from one of the Group's third-party advisers and contractors</li> <li>Inability to effectively integrate people, systems and processes</li> <li>Catastrophic event such as a terrorist attack, natural disaster, health pandemic or cyber security crime</li> </ul>
People	<ul style="list-style-type: none"> <li>Inability to retain, integrate and recruit the right people and develop leadership skills within the business</li> <li>Key person risk as the Group has a relatively limited headcount</li> </ul>
Climate change	<ul style="list-style-type: none"> <li>Physical impact on our assets from rising temperatures or other extreme climate-related event such as flooding</li> <li>Transitional challenge of increasing and more onerous compliance and reporting requirements, as well as retrofitting, insuring or leasing our assets in a heritage environment on an appropriate whole life carbon basis</li> <li>Inability to keep pace with customer and consumer demand for proactive action to manage and mitigate climate-related risk</li> </ul>
Compliance with law and regulations	<ul style="list-style-type: none"> <li>Breach of legislation, regulation or contract</li> <li>Inability to monitor or anticipate legal or regulatory changes, including potential changes to the Landlord and Tenant Act or other associated reforms</li> <li>Accidents causing loss of life or very serious injury to employees, contractors, customers and visitors to the Group's properties; or near misses of the same</li> <li>Exit from REIT regime due to non-compliance with REIT requirements</li> </ul>

# Important notices

This presentation contains “forward-looking statements” regarding the belief or current expectations of Shaftesbury Capital PLC, its Directors and other members of its senior management about Shaftesbury Capital PLC’s businesses, financial performance and results of operations. These forward-looking statements are not guarantees of future performance. Rather, they are based on current views and assumptions and involve known and unknown risks, uncertainties and other factors, many of which are outside the control of Shaftesbury Capital PLC and are difficult to predict, that may cause actual results, performance or developments to differ materially from any future results, performance or developments expressed or implied by the forward-looking statements. These forward-looking statements speak only as at the date of this presentation. Except as required by applicable law, Shaftesbury Capital PLC makes no representation or warranty in relation to them and expressly disclaims any obligation to update or revise any forward-looking statements contained herein to reflect any change in Shaftesbury Capital PLC’s expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based. The information contained in this presentation does not purport to be comprehensive and has not been independently verified.

Any information contained in this presentation on the price at which shares or other securities in Shaftesbury Capital PLC have been bought or sold in the past, or on the yield on such shares or other securities, should not be relied upon as a guide to future performance. No statement in this presentation is intended to be a profit forecast and no statement in this presentation should be interpreted to mean that earnings per share of Shaftesbury Capital PLC for the current or future financial years would necessarily match or exceed the historical published earnings per share of Shaftesbury Capital PLC.

Certain industry and market data contained in this presentation has come from third party sources. Third party publications, studies and surveys generally state that the data contained therein have been obtained from sources believed to be reliable, but that there is no guarantee of accuracy or completeness of such data.





Shaftesbury Capital PLC  
Regal House, 14 James Street  
London, WC2E 8BU  
T 020 3214 9150  
[shaftesburycapital.com](http://shaftesburycapital.com)